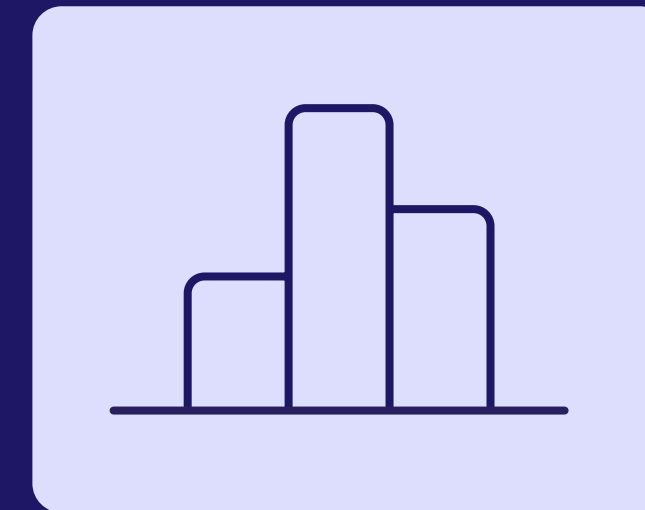
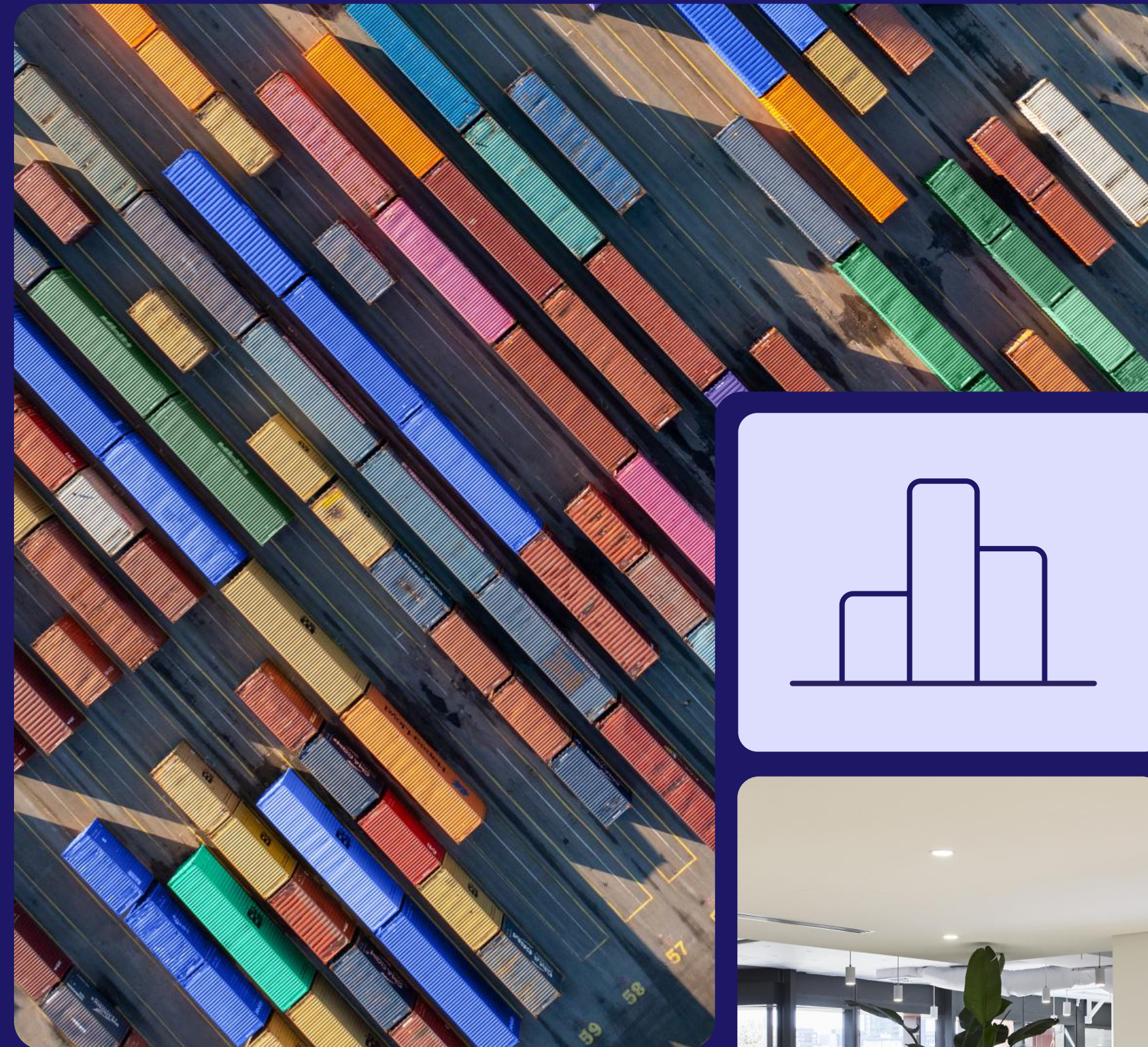




# Investor Day

3 DECEMBER 2025



# Important notice and disclaimer

Content of presentation for information purposes only

Visit [wisetechglobal.com/investors](https://www.wisetechglobal.com/investors)

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## Presentation of information

- The financial data in this presentation is provided on a statutory basis but in a non-statutory presentation format (unless otherwise stated)
- **Pro forma (PF)** Where the abbreviation "PF" is used, financial measures for periods prior to FY17 are provided on a pro forma basis. Information on the specific pro forma adjustments is disclosed on page 116 of WiseTech Global's 2019 Annual Report
- **Currency** All amounts in this presentation are in U.S. dollars unless otherwise stated
- **FY** refers to the full year to 30 June, 1H refers to the six months to 31 December, and 2H refers to the six months to 30 June
- **Rounding** Amounts in this presentation have been rounded to the nearest \$0.1m. Any differences between this presentation and the accompanying financial statements are due to rounding. Amounts shown as "-" represent zero amounts and amounts less than \$50,000 which have been rounded down

## Third party information and market data

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## No liability or responsibility

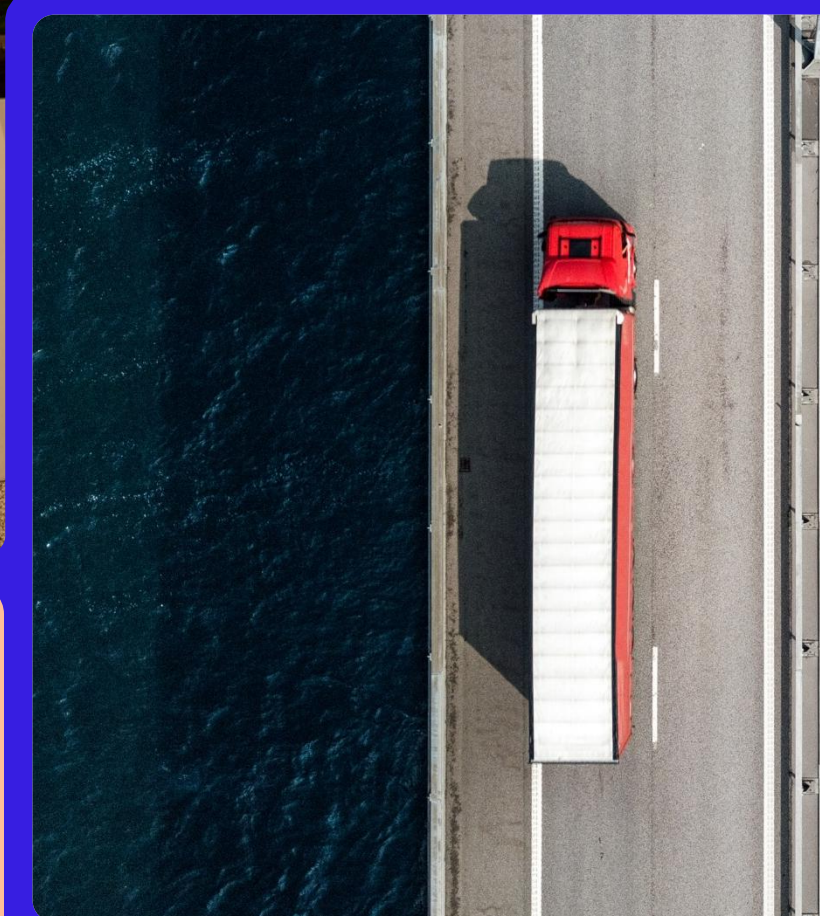
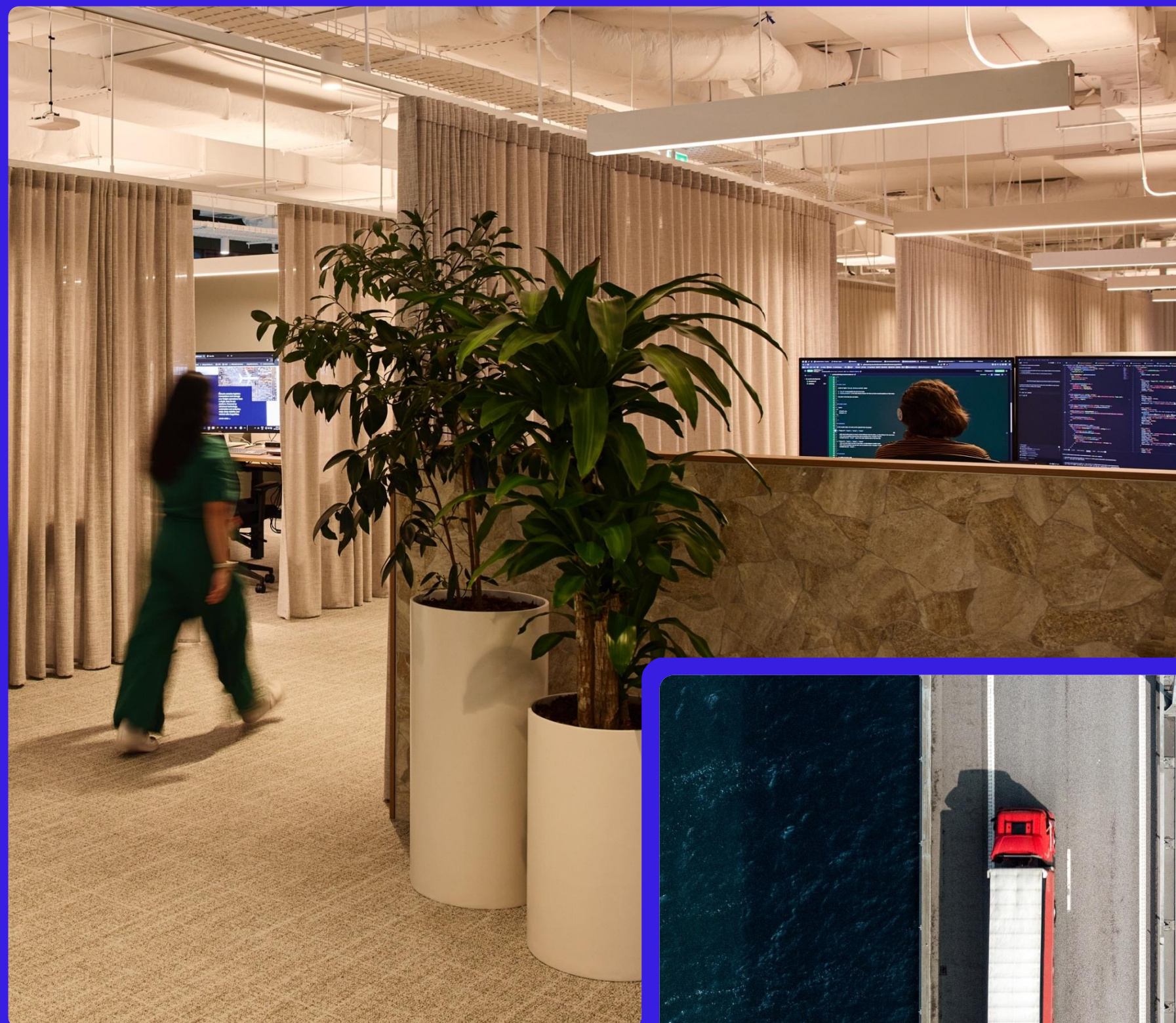
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**Tudor Maxwell**  
Head of WiseTech Academy

# CEO welcome

ZUBIN APPOO



# WiseTech Global Limited Board



**Richard White**  
Co-Founder &  
Executive Chair



**Andrew Harrison**  
Lead Independent Director



**Rob Castaneda**  
Independent  
Non-Executive Director



**Chris Charlton**  
Independent  
Non-Executive Director



**Sandra Hook**  
Independent  
Non-Executive Director



**Maree Isaacs**  
Executive Director, Co-founder  
and Head of License Management

# New commercial model

CARGOWISE VALUE PACKS





**Caroline Pham**  
Interim Chief Financial Officer



**Zubin Appoo**  
Chief Executive Officer



**Gene Gander**  
General Manager Global Sales

# CargoWise Value Packs

All the power of CargoWise: fully packaged, no separate charges

**216+**

Forwarding, Customs,  
Warehouse, and Land  
Transport related  
functions and modules

**116+**

New software capabilities  
targeted at importer's &  
exporter's needs

**198+**

Capabilities purpose-built  
for logistics providers

**125+**

New and high value  
functions, modules,  
and features

# New CargoWise commercial model

→

## Pre-2008

**OTL**

One-time license

→

## 2008

**MUL**

Module user license

- Per user
- Per module
- Per month

→

## 2014

**STL**

Seat plus  
transaction  
license

→

## 2025+

**CVP**

CargoWise Value Packs –  
a pure transactional  
license

- ✓ **4<sup>th</sup> generation evolution** of our commercial model
- ✓ **The highly compelling licensing model** is an extensive and valuable package of logistics and supply chain software capabilities

- ✓ **Enables deeper penetration** into our existing customer base and **expansion into new segments** including SMEs
- ✓ Ensures we're positioned to **capture the full commercial value of AI**

# CargoWise Value Packs

All the power of CargoWise: fully packaged, no separate charges



**Significant**  
potential  
CargoWise  
**cost savings**



Built into a  
**single**  
**transaction**  
**fee** for  
simplicity



Dramatically  
**reduce or**  
**eliminate**  
**software**  
**overheads**



**Transparent,**  
**simpler**  
**billing** for  
your  
customers

# AI: driving productivity





**Zubin Appoo**  
Chief Executive Officer



**Mirta Fagundes Dos Santos**  
Team Leader, Artificial Intelligence



**Andrew Cumming**  
Senior Product Manager

# Our approach to AI

**30+** years of software automation

**~\$1B** invested in R&D over last 5 years

## CUSTOMERS

↑ Productivity

↓ Risks

## WISETECH GLOBAL

↑ Efficiency

↑ Speed from ideation to market

Focused agents + powerful data + deep industry knowledge

Edit Shipment S00001639 - Master USAT - DB: SH0WI00985372 - Branch: AU - Branch 1 - Company: Your Australia Corp - Department: Branch

File Edit View Actions Electronic Messaging Brokerage Job Invoicing Documents Port Transport Help

⚠ Basic Registration

Additional Detail

Routing

Related Shipments

Packing

Pickup

Delivery

Workflow & Tracking

Electronic Messages

Brokerage

Billing

Addresses

Doc Data

Compliance Risk

eDocs

Notes

Logs

Compliance Summary

Job Compliance Status

Held

Parties

Compliance Risk

Clear

▼ Risk Status	Party Code	Party Name	Description
▶ Clear			S00001639: Consignor Documentary Address
Clear			S00001639: Consignee Documentary Address

Locations

Compliance Risk

Clear

▼ Risk Status	Country Code	Country Name	Description
▶ Clear	FR	France	S00001639: Origin Country
Clear	CN	China	S00001639: Destination Country

Commodities

Compliance Risk

High Risk

Partial Assessment

Commodity Details

Hide/Show filters

▼ AI Assisted	Risk Status	Harmonised Code	Goods Description	Origin Of Goods	Commodity Source
▶	High Risk	810194	METAL BARS	FR	Compliance
*					

Compliance Assessment

[View Compliance Alerts for 810194](#)

Risk Status

High Risk

AI Notes

Notes

[2025-11-24 11:48:34]

Harmonized Code confidence (HS4): Medium

Assessing Agent: EU Export - Dual Use

Risk rating: High Risk

Notes from agent: The product description 'METAL BARS' is vague and insufficient to exclude control under EU dual-use Regulation 2021/821. Both tungsten bars and cemented tungsten carbide—identified in the consignee profile—can trigger controls under Category 1C117 or 1C111, and under Category 2 for certain cemented carbides, depending on their composition and form. Several red flags exist: vague product description, high dual-use risk based on the business profile of the consignee (tungsten/carbide tools), and potential relevance to China, a sensitive destination for dual-use exports.

Save

Save & Close

Cancel

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# AI classification assistant

BorderWise

Australia

Links

History

Home

Daily Updates

HS 2022

My Books

Library

☒ Select all for search

☒ GST Food Guide

☒ Compliance Checklist

☒ Dumping Commodity Register (DCR)

☒ Australian Customs Notices

☒ HS Alphabetical Index 2017

☒ Product Index

☒ Customs Act 1901

☒ WCO Harmonized System Notes (2017)

☒ WCO Harmonized System Notes (2022)

☒ China - Australia Free Trade Agreement

Schedule 3 - Classification of Goods (HS 2022)

Section Notes

Chapter Notes

Section I: [01 to 05] Live Animals; Animal Products

Section II: [06 to 14] Vegetable Products

Section III: [15] Animal, Vegetable or Microbial Fats and Oils and their Cleavage Products; Prepared Edible Fats; Animal or Vegetable Waxes

Section IV: [16 to 24] Prepared Foodstuffs; Beverages, Spirits and Vinegar; Tobacco and Manufactured Tobacco Substitutes; Products, whether or not Containing Nicotine, Intended for Inhalation without Combustion; Other Nicotine Containing Products Intended for the Intake of Nicotine into the Human Body

Section V: [25 to 27] Mineral Products

Section VI: [28 to 38] Products of the Chemical or Allied Industries

Section VII: [39 to 40] Plastics and Articles thereof;Rubber and Articles thereof

Section VIII: [41 to 43] Raw Hides and Skins, Leather, Furskins and Articles Thereof; Saddlery and Harness; Travel Goods, Handbags and Similar Containers; Articles of Animal Gut (other than Silk-Worm Gut)

Section IX: [44 to 46] Wood and Articles of Wood; Wood Charcoal; Cork and Articles of Cork; Manufactures of Straw, of Esparto or of other Plaiting Materials; Basketware and Wickerwork

Section X: [47 to 49] Pulp of Wood or of other Fibrous Cellulosic Material; Recovered (Waste and Scrap) Paper or Paperboard; Paper and Paperboard and Articles Thereof

Section XI: [50 to 63] Textiles and Textile Articles

Section XII: [64 to 67] Footwear, Headgear, Umbrellas, Sun Umbrellas, Walking-Sticks, Seat-Sticks, Whips, Riding-Crops and Parts Thereof; Prepared Feathers and Articles Made Therewith; Artificial Flowers; Articles of Human Hair

Section XIII: [68 to 70] Articles of Stone, Plaster, Cement, Asbestos, Mica or Similar Materials; Ceramic Products; Glass and Glassware

Section XIV: [71] Natural or Cultured Pearls, Precious or Semi-Precious Stones, Precious Metals, Metals Clad with Precious Metal and Articles thereof; Imitation Jewellery; Coin

Section XV: [72 to 83] Base Metals and Articles of Base Metal

Section XVI: [84 to 85] Machinery and Mechanical Appliances; Electrical Equipment; Parts thereof; Sound Recorders and Reproducers, Television Image and Sound Recorders and Reproducers, and Parts and Accessories of Such Articles

Section XVII: [86 to 89] Vehicles, Aircraft, Vessels and Associated Transport Equipment

Section XVIII: [90 to 92] Optical, Photographic, Cinematographic, Measuring, Checking, Precision, Medical or Surgical Instruments and Apparatus; Clocks and Watches; Musical Instruments; Parts and Accessories thereof

BSYDI00000498

Submit

All2

Unclassified2

LNO	Inv. No.	Product Code	Tariff	Goods Description
1	0006625			EMOTIONAL SUPPORT WATERMELON
2	0006625			CERAMIC PEPPER GRINDER

Classification Assistant

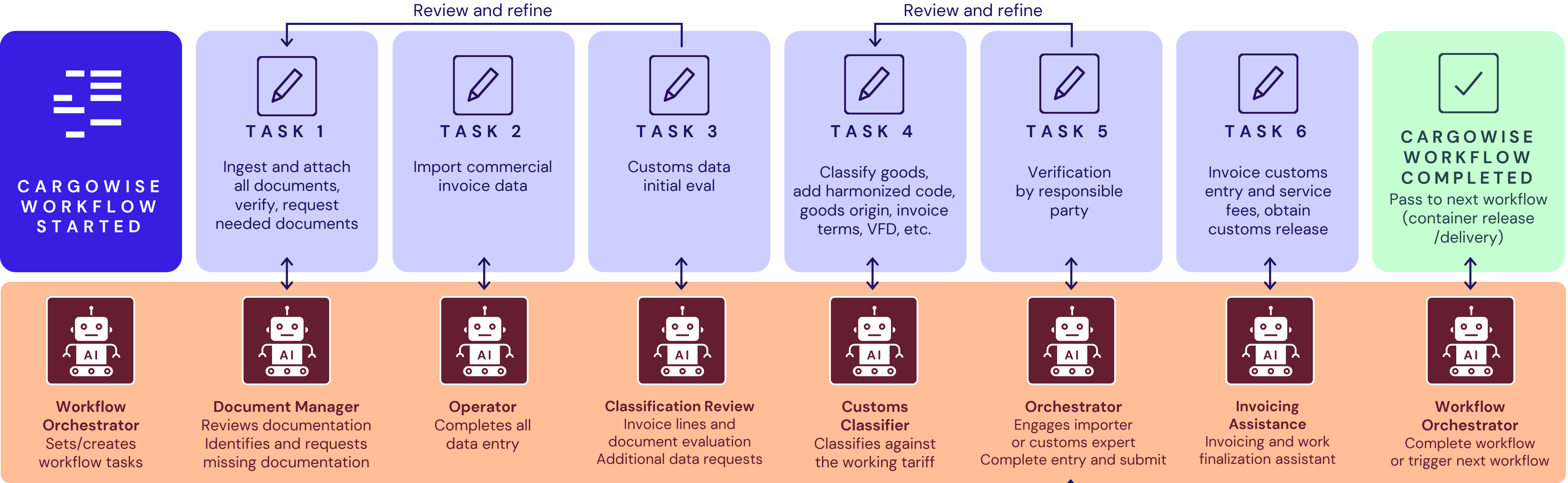
Click "Start Chat" to get help classifying your item

Start Chat

# AI Workflow Engine uses Agentic AI Personas

Agentic AI driven operations automate tasks and lower labor costs

EXAMPLE AI WORKFLOW: - IMPORT CUSTOMS ENTRY - JOB REGISTRATION



- ✓ Seamlessly embedded into CargoWise's Workflow for *all job types*
- ✓ Smart, real-time, context-aware AI responses
- ✓ Complete data entry, verification and compliance tasks using pre-trained Agentic AI Personas
- ✓ 24/7 task handling and productivity

**Importer/Broker**  
(Human verifies and submits entry)

# AI Workflow Engine uses Agentic AI Personas

Agentic AI driven operations automate tasks and lower labor costs

Tasks (4)Milestones (9)Events (20)Exceptions (1)Triggers (1)

+ New

Filter

Sort

Group

Columns

Colors

	Workflow	Task	Seq.	Task type	Automation status	Task status	Scheduled date
<input type="checkbox"/>	...	Import	Cartage planning	1	DOC	AI checked, edited	Assigned
<input type="checkbox"/>	...	Import	Harvest POD and delivery date	2	DOC	AI checked, awaiting review <span>AI</span>	Assigned
<input type="checkbox"/>	...	Import	Dangerous goods check	3	DGC	AI checked, awaiting review <span>AI</span>	Assigned
<input type="checkbox"/>	...	Import	Compile & reconcile	4	COM	AI check in progress	Assigned

Harvest POD and delivery date AI

Results

AI reasoning

Review the POD and delivery date

AI checked, awaiting review

Shipment **SHPO012589**

Carrier **Hurryup! Logistics**

Proof of delivery

PROOF OF DELIVERY

Delivery Date: 24/12/2024

Recipient: John Smith

Address: 123 Elm Street, Cityville, CA 91010

Description: 2 parcels

Received By: John Smith

Retrieved from Hurryup! Logistics

25/12/2025 11:16

What would you like to do?

View POD

Email agents

Save to eDocs

Delivery date

Delivery date crop


24/12/2024

Delivery date

24-Dec-24

What would you like to do?

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 wisetech  
global

# AI Workflow Engine uses Agentic AI Personas

Agentic AI driven operations automate tasks and lower labor costs

Tasks (4)Milestones (9)Events (20)Exceptions (1)Triggers (1)

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<input type="checkbox"/>	...	Import	Dangerous goods check	3	DGC	AI checked, awaiting review	Assigned
<input type="checkbox"/>	...	Import	Compile & reconcile	4	COM	AI check in progress	Assigned

Harvest POD and delivery date

ResultsAI reasoning

AI reasoning process

[25/12/25 11:16:05] Initiating POD harvest for Hurryup! Logistics

[25/12/25 11:16:06] Authenticating with Hurryup! Carrier Connect API...

[25/12/25 11:16:07] ✓ Authentication successful - Session ID: HU-2025-X7K9

[25/12/25 11:16:08] Querying shipment tracking number: HU98765432

[25/12/25 11:16:09] ✓ Shipment record found - Status: Delivered

[25/12/25 11:16:10] Downloading POD document (PDF, 2.3MB)...

[25/12/25 11:16:11] ✓ Document downloaded successfully

[25/12/25 11:16:12] Storing document in secure repository...

[25/12/25 11:16:13] ✓ Document stored - ID: DOC-2025-HU-0089

[25/12/25 11:16:14] Running OCR analysis on POD document...

[25/12/25 11:16:15] ✓ OCR complete - Text extracted successfully

[25/12/25 11:16:16] Detecting signature region...

[25/12/25 11:16:17] ✓ Signature detected at coordinates (x: 450, y: 820)

[25/12/25 11:16:18] Extracting signature image crop...

[25/12/25 11:16:19] Searching for delivery date patterns...

[25/12/25 11:16:20] ✓ Delivery date identified: 24-Dec-24

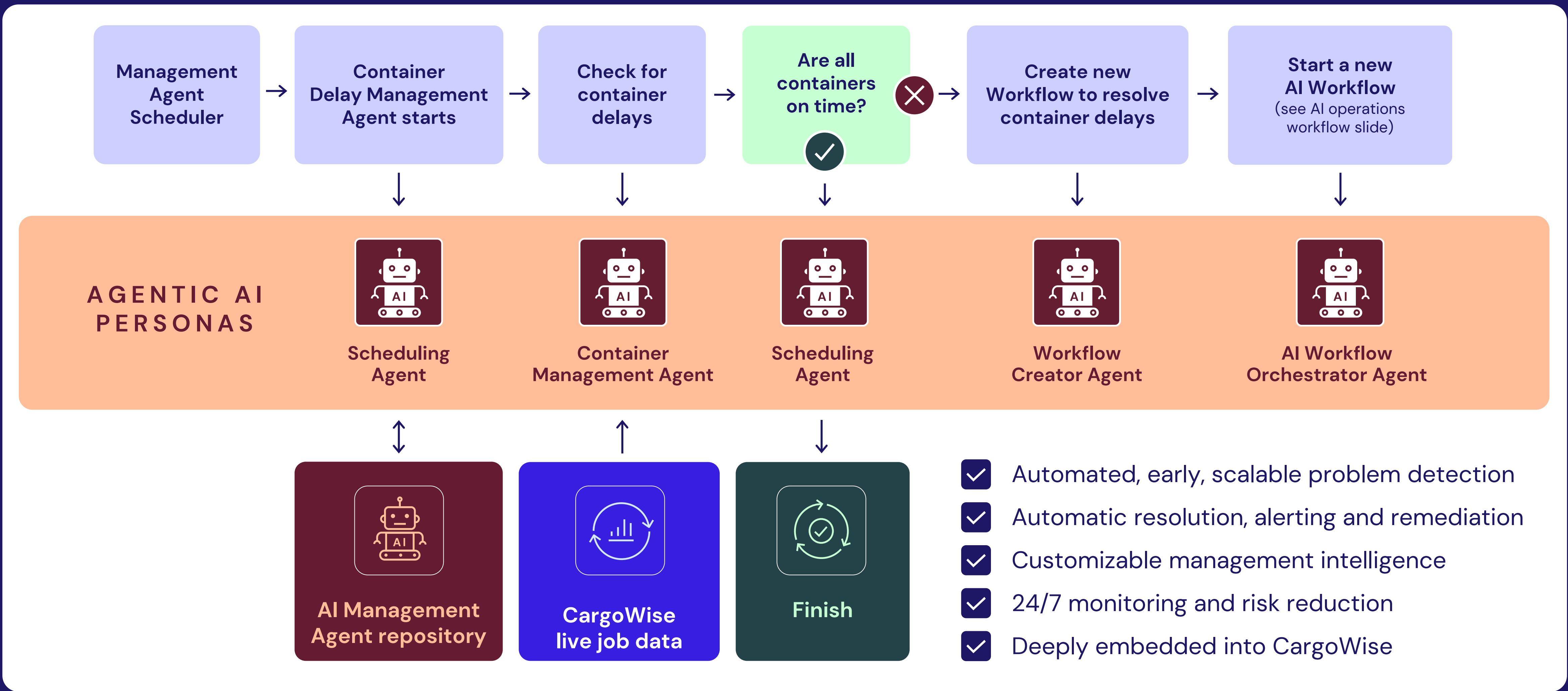
[25/12/25 11:16:21] Validating date format and matching with tracking data...

[25/12/25 11:16:22] ✓ Date validated - Matches carrier system records

[25/12/25 11:16:23] ✓ POD harvest complete - Ready for

# AI Management Engine

Efficiency through AI problem detection and exception management at scale



# ACE chatbot

Operate

Manage

Maintain

Search CargoWise Next

CTRL

Q

Options

Ace Chat

Help

Favourites

1

Reports (GL)

2

Consolidations

3

UNLOCO

4

Global Charge Codes

5

Shipments (Forwarding)

6

WISGLOSVD  
WISETECH GLOBAL LTD - SYDNEY (AUSYD)

7

Global Sailing Schedules

8

Registry

9

Organisation

10

Service Tasks

Recent Modules

Commission Management

Dangerous Goods

Bookings

Bookings (Agency)

Branches

Snapshots

Test1

Bookings (Transport)

1,748

TEST

Service Tasks

0

+ Add Snapshot

Recent Items

Consolidations

C500707602

AUSYD - SGSIN

Organisation

NICYIPSIN

NICOLE AND YIPS TEST ORGANIZATION st (SGSIN)

Shipments (Forwarding)

SDDD54666192

RELIANCE SIBUR ELASTIMURSC

Organisation

COMPACSIN

Current Tasks

QCHI00001029

tas test one

S54619721

call back shipment

W00000877 - 04072011A

Call John

W00000884 - PO # 123456

Follow Up

ace

New chat

Welcome to Ace! Try asking me a question for an immediate answer or you can [submit an eRequest](#)

02-Dec-2025 1:10 PM

How to include AR invoice in document pack where debtor is not local client?

02-Dec-2025 1:27 PM

1. Choose the correct Document Type when creating the Document Pack

○ When you create the Document Pack (Documents → Customize → add new pack), select AR Invoice (legacy) if you want the AR Invoice to use the Document Group of the document pack.

○ Note: DocBuilder Invoice uses its own Document Group (see step 3 for how to change that).

2. Use a Document Group that targets the debtor type (not the Local Client)

○ The AR Invoice included in the pack is selected by the Document Group of the document pack. By default A R / ALL / NCT or unspecified selects invoices for the organization matching the Local Client on the Billing tab.

Ask Ace anything...

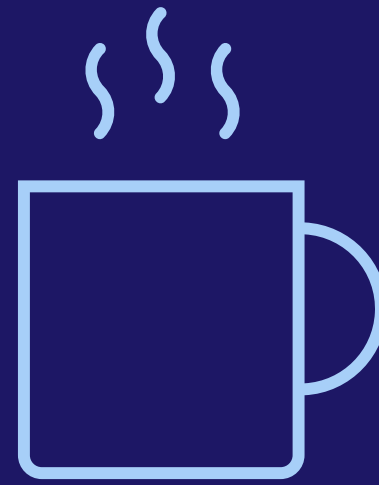
↑

CargoWise Support

Branch WiseTech Global - Sydney (AU)

Company Your Australia Corp

Department Forwarding Export Air



# We're on a break

OUR BROADCAST WILL RECOMMENCE AT ~ 2:30PM

# Container Transport Optimization





**Richard White**  
Co-Founder &  
Chief Innovation Officer

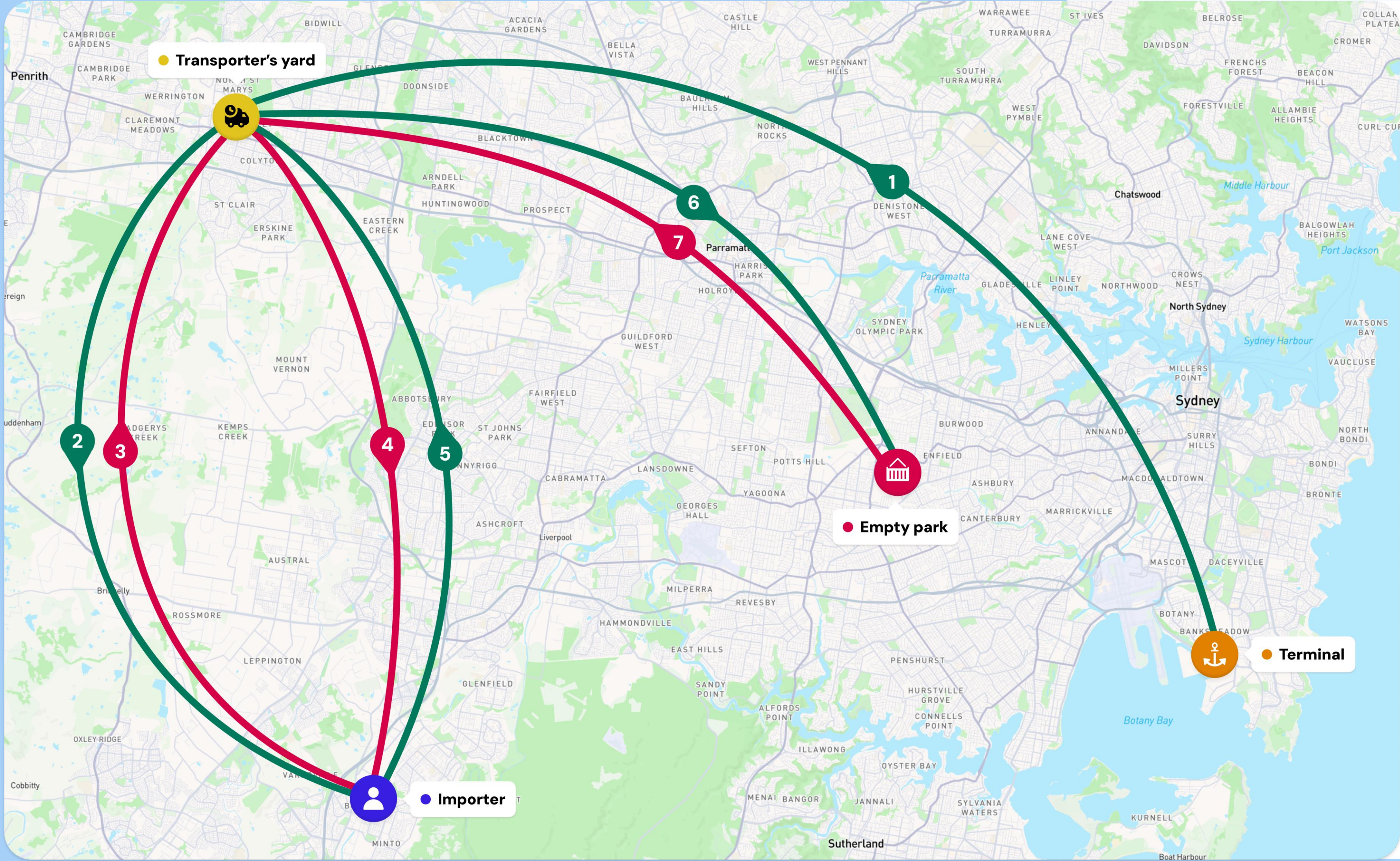


**Zubin Appoo**  
Chief Executive Officer



**Michael Toolan**  
Product Portfolio Leader –  
Domestic Delivery &  
Multimodal Shipper Platform

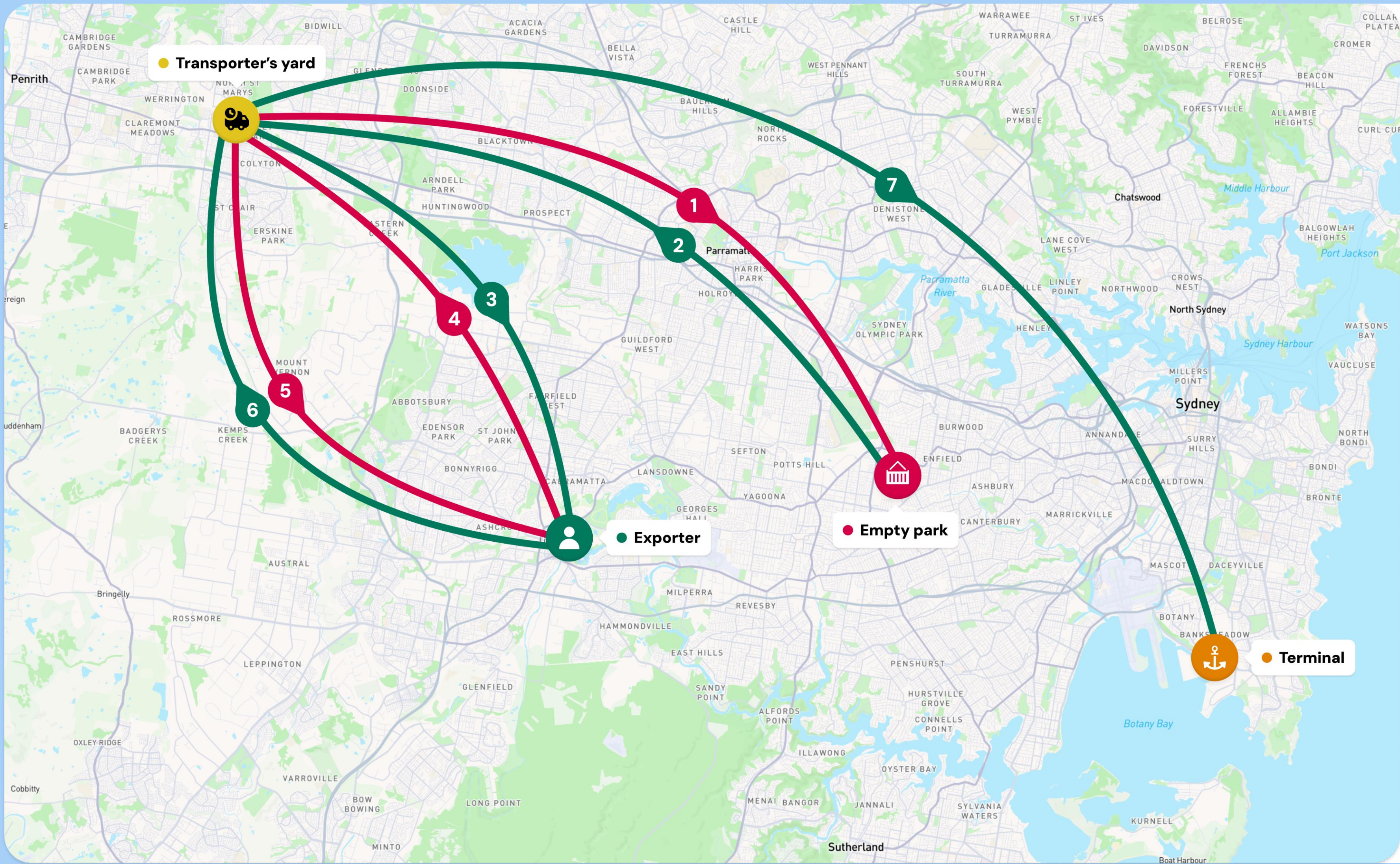
# Typical import (drop trailer) booking



## Legs

- Leg 1: Import full container (terminal to staging)
- Leg 2: Delivery of full to Importer
- Leg 3: Dead Leg from Importer (i.e. no Container or Trailer)
- Leg 4: Dead Leg to Importer for Empty Pickup
- Leg 5: Pickup Empty – deliver to staging
- Leg 6: Delivery of empty to Empty Container Park
- Leg 7: Dead Leg – return truck to yard

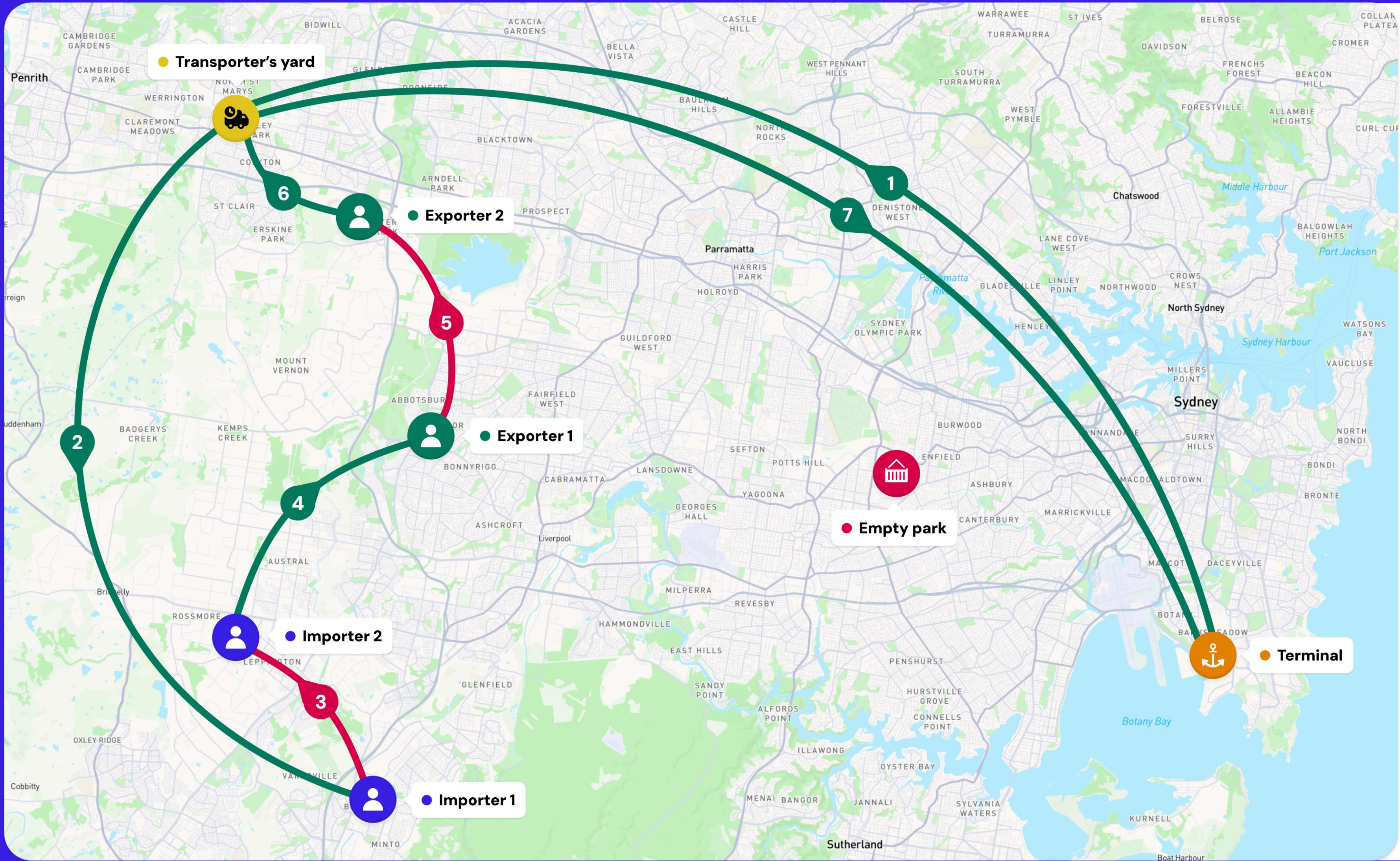
# Typical export (drop trailer) booking



## Legs

- Leg 1: Dead leg for Empty Pickup
- Leg 2: Pickup Empty – deliver to staging
- Leg 3: Delivery of empty to Exporter
- Leg 4: Dead leg from Exporter
- Leg 5: Dead leg to Exporter for pickup of full
- Leg 6: Pickup full – deliver to staging
- Leg 7: Delivery of full to Terminal

# CTO optimized (drop trailer) run sheet

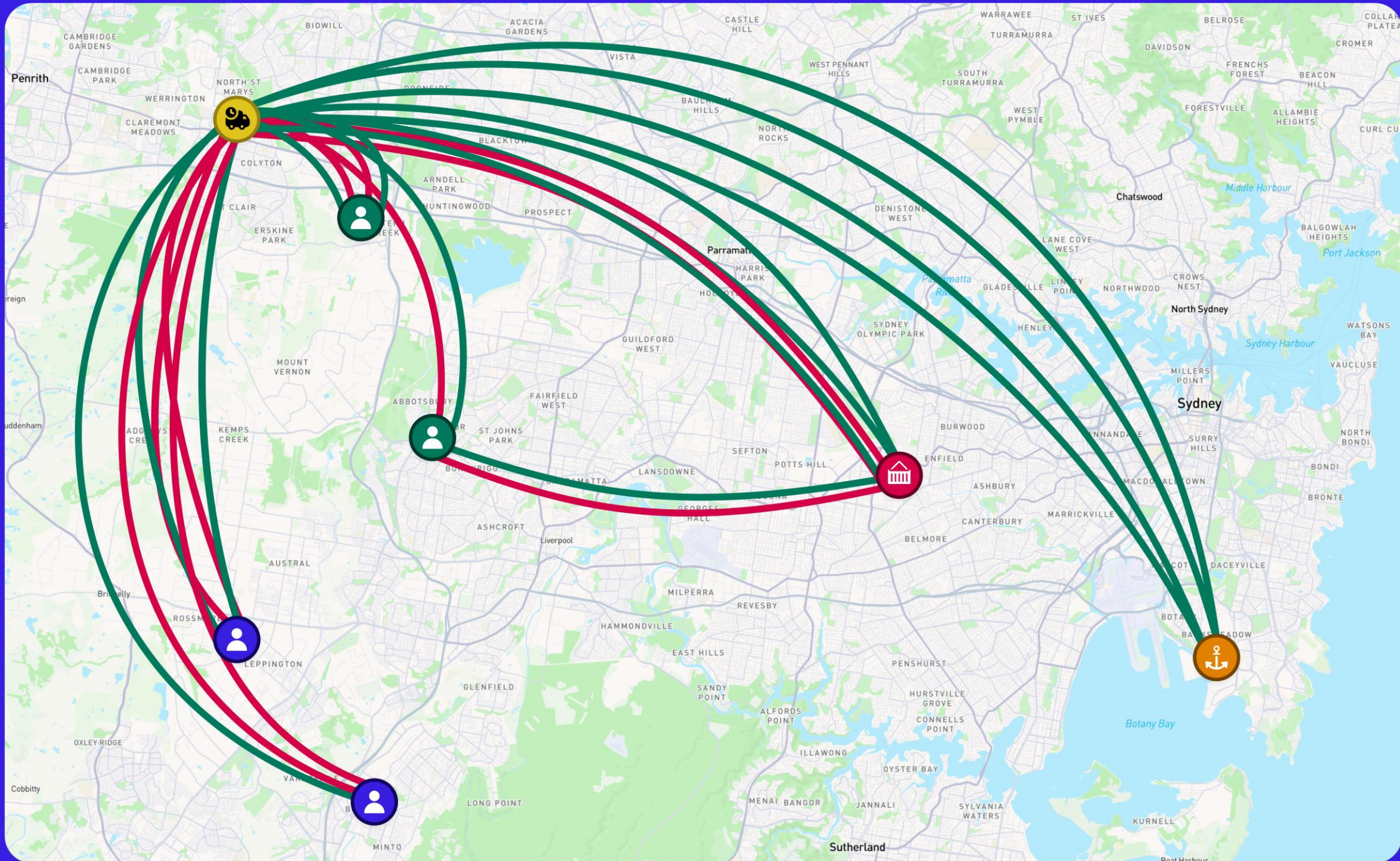


## Legs

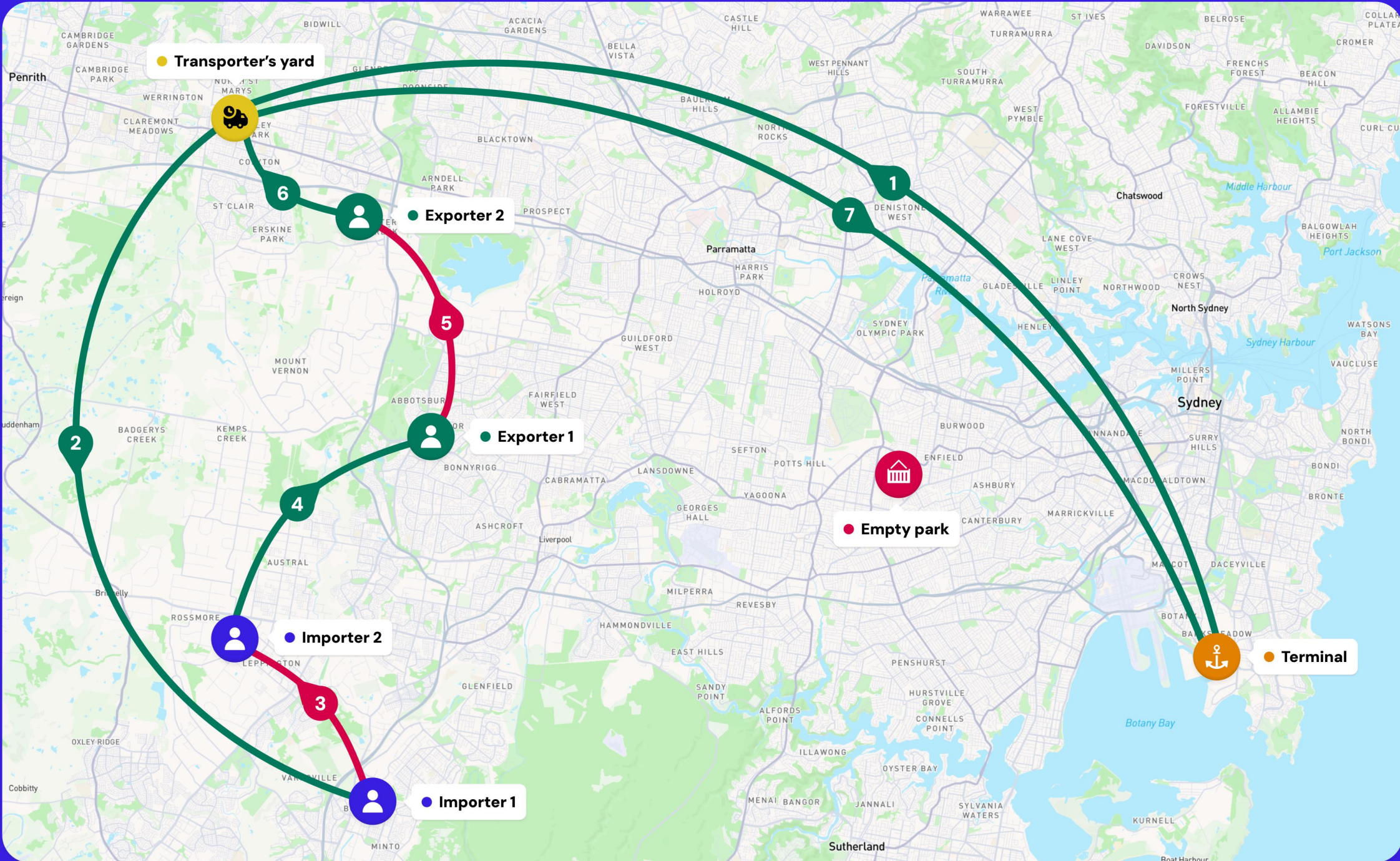
- Leg 1: Deliver full to staging
- Leg 2: Deliver full to Importer 1
- Leg 3 (short): Dead leg to Importer 2
- Leg 4 (short): Deliver empty to Exporter 1
- Leg 5 (short): Dead leg to Exporter 2
- Leg 6 (short): Deliver full to staging
- Leg 7: Deliver full to Terminal

# Side-by-side comparison of Typical vs CTO

Before



After



## Benefits

### Major direct cost reductions

- Transportation costs
- Reduced terminal gate usage
- removed empty park gate fees
- Waiting times at ECPs
- Inspection fees
- Container storage and handling fees

### Indirect (2<sup>nd</sup> & 3<sup>rd</sup> order) benefits

- CO2 emissions
- Less Vehicle wear and tear
- Lowered road use/wear and tear
- Lower traffic and congestion
- Less container storage required
- Better container utilization

cargowise

Transport booking

Freight Forwarder

Dashboard

Transport bookings

Active (3)

Completed

Users

Settings

Andre Young

Transport optimization portal / Transport booking

TBK-123456

Active

Booking information

This booking is linked to Shipment GFS-SHP-3720.

Carrier

(BOSC) Blue Ocean Shipping Co.

Carrier booking reference

GFS-SYD-7890

Booking type

Import

Transport type

Drop trailer

Vessel schedule

Vessel voyage

MV Pacific Trader SE789

ETA

16-NOV-24 01:00

Delivery details

Pickup

Eastline Terminals Pty Ltd

Delivery

WestEnd Logistics

Consignee

WestEnd Logistics

145 Parramatta Road,

Homebush, NSW 2140

Commodity	GW (kg)	Deliver full	Pickup empty	Action
General	24,500	Completed: 16-NOV-24 10:31	Estimated by: 19-NOV-24	Ready for pickup

Location summary

ascot

Maroubra

Matraville

Brighton-Le-Sands

Rockdale

Kogarah

SITU2948527 (22G1)

SITU2948527 · 22G1

1 Terminal · Sydney Port (Port Botany)

2 Importer · WestEnd Logistics (Homebush)

SITU2948527 · 22G1

2 Importer · WestEnd Logistics (Homebush)

3 Empty Container Park · Port Depot (Port Botany)

1 of 50 Loads

IN PROGRESS #VTP123

C.H. ROBINSON

Eastline Terminals

1 Foreshore Rd. Port Botany NSW 2036

Arrived: 16-NOV-24 07:50

HOOK

SIDELoader

AUD500.00

Amount

24,500 kg

Total Weight

SITU2948527

Container No.

CHAS504200

Equipment type

TBK-001234

Booking No.

SEAL29485

Seal

DEPART

WestEnd Logistics

145 Parramatta Rd. Homebush NSW 2014

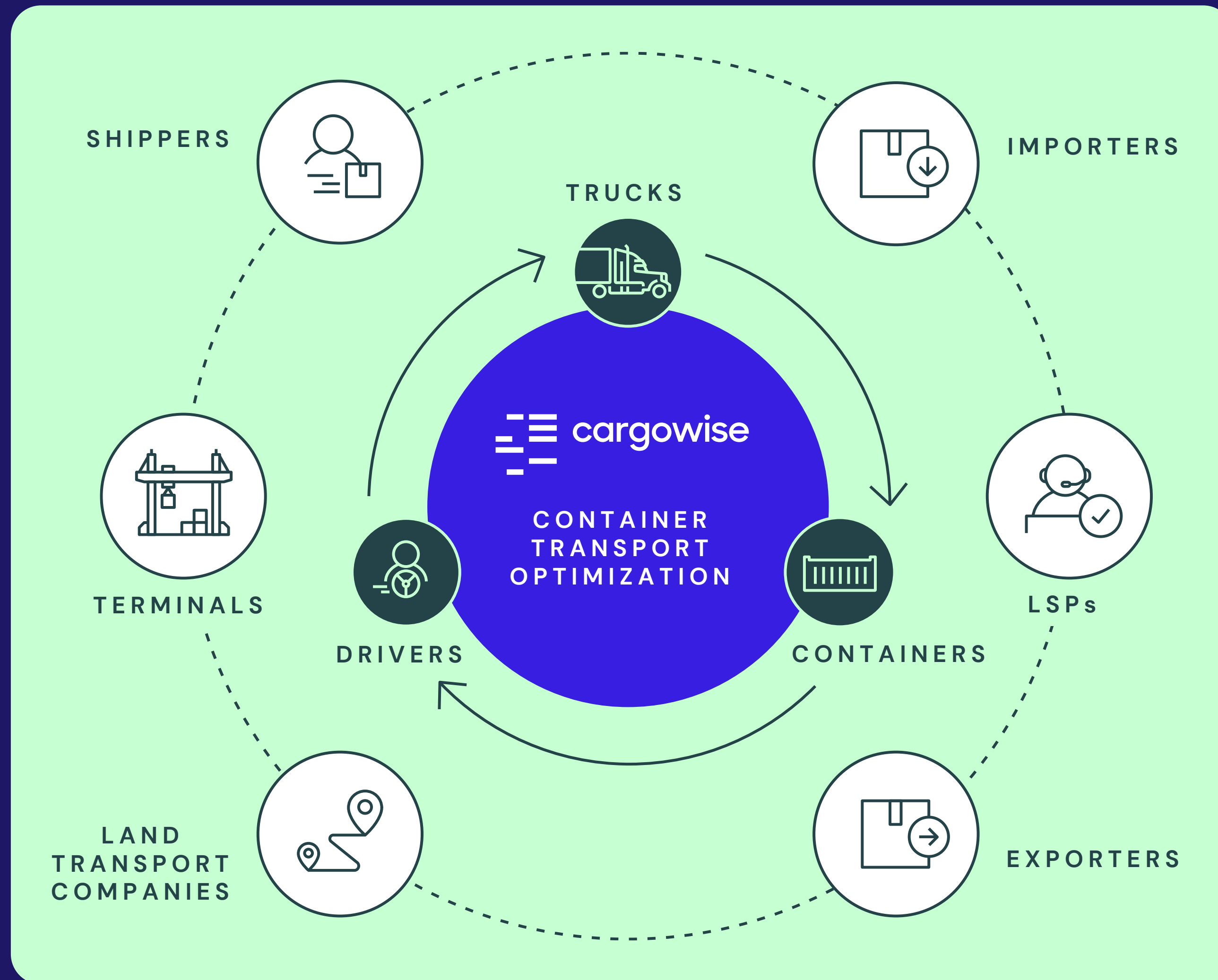
16-NOV-24 08:45

“

**ACFS has been working with the CTO product team at WiseTech and they have access to real world data from our TMS (which is a WiseTech product). You can see from the partnership and work we have been doing, there is a substantial improvement that ACFS and WiseTech can create and deliver as this system moves from early experience to volume production.**

**Arthur Tzaneros** – Managing Director & CEO, ACFS Port Logistics

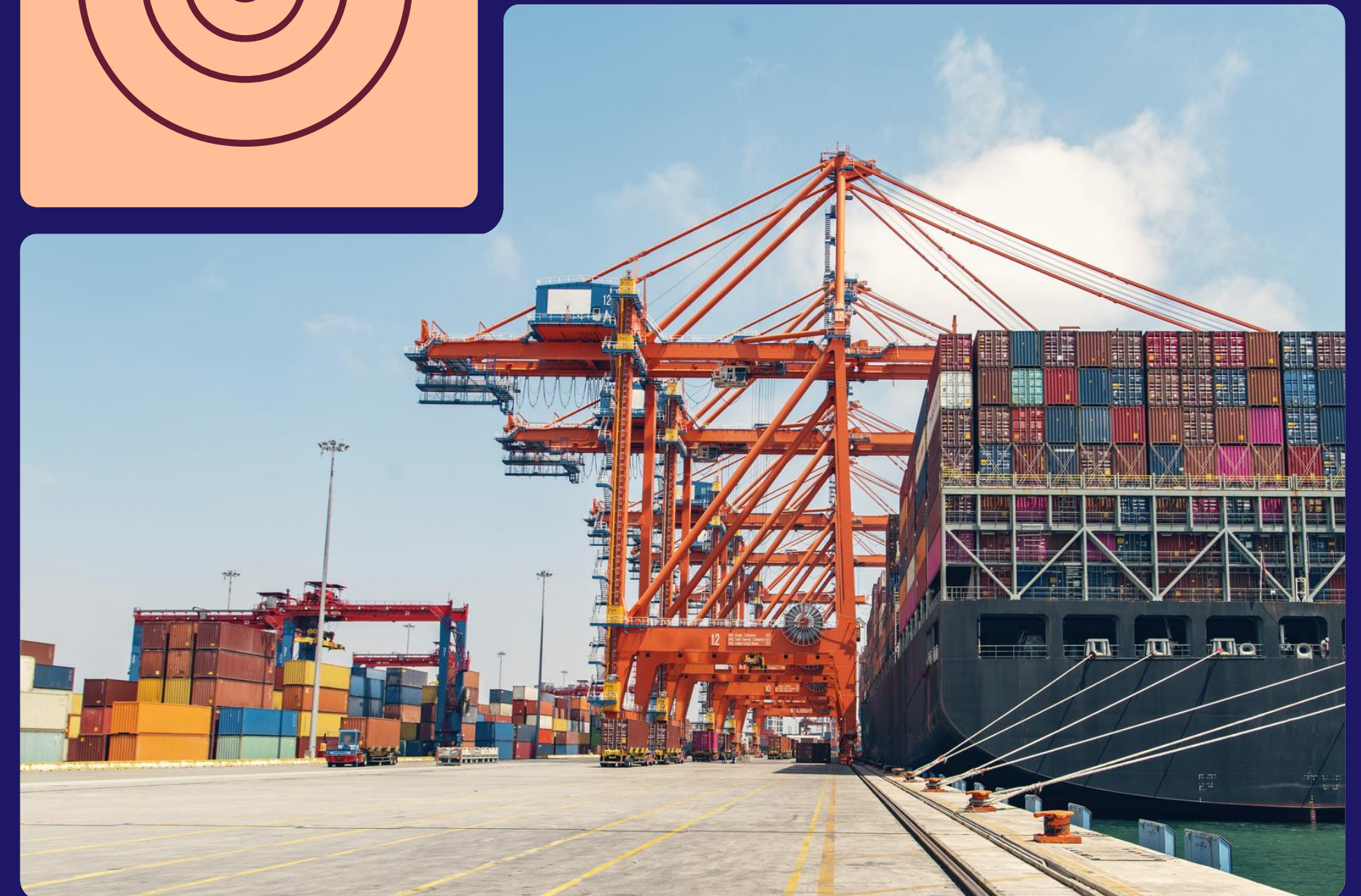
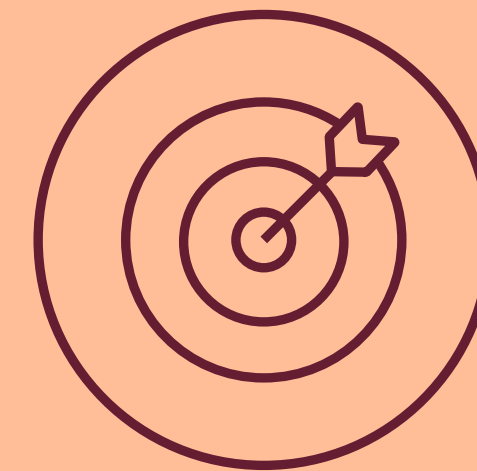
# Container Transport Optimization (CTO)



- ✓ Enables transport companies, shippers, and logistics providers to maximize efficiencies across container movements using advanced optimization algorithms
- ✓ Sophisticated, optimized, automated planning and predictable execution and real time data
- ✓ Significantly lowers both operating costs and environmental impact
- ✓ E2open and INTTRA brings expanded visibility of nearly 40m additional containers across the supply chain
- ✓ Initial launch and revenues expected in 1H26, with continued product and commercial model maturation into FY27+, supporting growth beyond FY26 launch

WISETECH GLOBAL AND E2OPEN

# Integration update





**Mark Hall**

Chief Acquisitions &  
Integration Officer,  
CEO, e2open



**Pawan Joshi**

Chief Strategy Officer,  
e2open



**Adam Henry**

Product Portfolio Leader –  
Supply Channel Planning &  
Collaboration



**Anthony Hardenburgh**

Product Portfolio Leader –  
Global Trade Management

# Strategically significant acquisition

A key step toward achieving our vision to be the operating system for global trade and logistics



Broadens WiseTech's ecosystem with a network of 500,000 connected enterprises including the establishment of a major foothold including connectivity to major ocean carriers, ~5,600 customers and 250+ blue-chip customers



Expands WiseTech's TAM via the addition of complementary product offerings, capturing 20 years of e2open's R&D and product M&A with a single transaction



Enhances visibility across the shipping process that complement WiseTech's solutions to drive further customer benefits including freight efficiencies



Accelerates the delivery and take up of new and innovative solutions in global trade management (GTM) and container transport optimization (CTO)



Drives team growth with skills and expertise in industry and product development

1

**Opportunity to acquire a scaled and profitable leading provider at an attractive valuation**

2

**Highly synergistic transaction with opportunity for significant value creation**

# Our progress

The integration is a multi-year process leveraging our existing learnings. Our current focus is integration of the organization, working practices and adoption of the WiseTech Way.

## We've made rapid progress

- Organizational alignment in progress
- Cost synergy targets well progressed

## We confirmed expectations

- Great products
- Diverse talent
- A lack of deep integration from the business' acquisitive past
- E2open strategic review hindered their progress

## We're excited and encouraged by

- High alignment with our strategic goals from team and customers
- Appetite for product-centric approach
- Supply chain customers with many of the same fundamental problems as our logistics customers and desire for change

# Our approach

## We've set our strategy

- Build products which address industry problems our competitors cannot
- Grow revenue through penetrating our network
- Achieve efficiencies in our cost base

## We're currently re-organizing the business for success

- Aligning resources behind our product and product initiatives
- Focusing our teams on core actions
- Flattening the leadership structure and empowering our teams

## Our current focus areas

- Reducing customer attrition
- Delivering on Professional Services commitments
- Leveraging growth opportunities

# E2open expands our ecosystem and extends our vision

## Be the operating system for global trade and logistics



### BUILDING A TRUE MULTI-SIDED MARKETPLACE

✓

Connecting carriers, logistics providers, terminals, transporters, traders, importers, exporters, shippers, brand owners, governments

✓

Domestic and international trade compliance embedded across the platform

||| |

TradeWise.Net

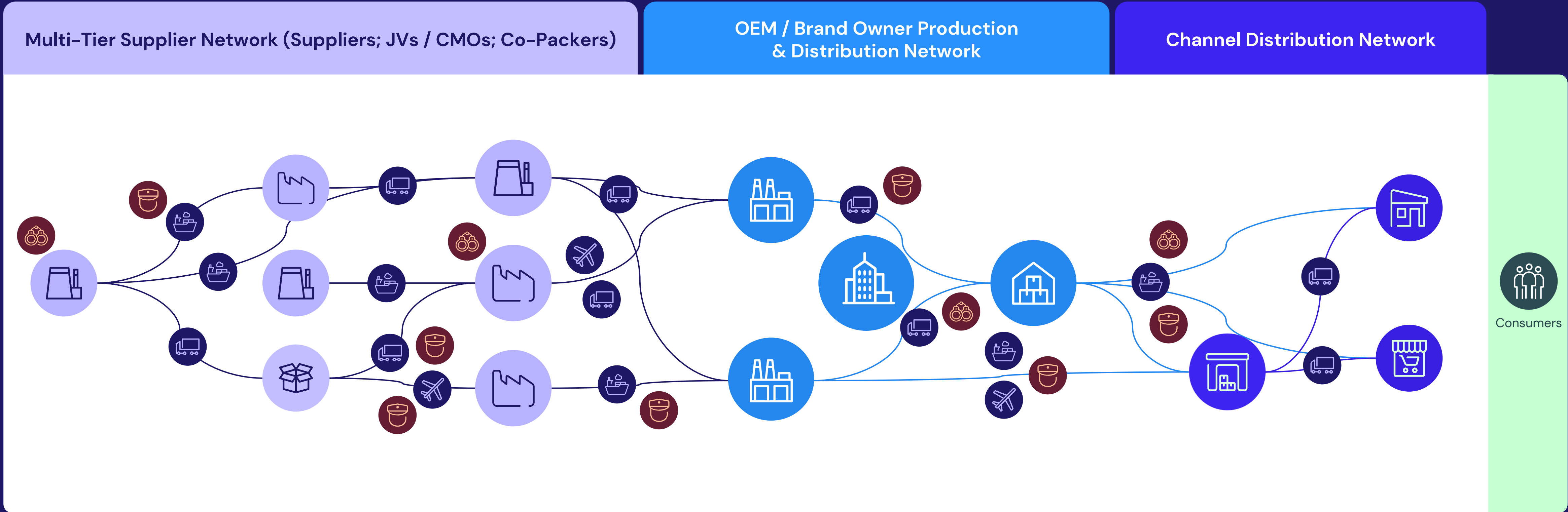
✓

Improved planning, management, visibility, predictability, yield

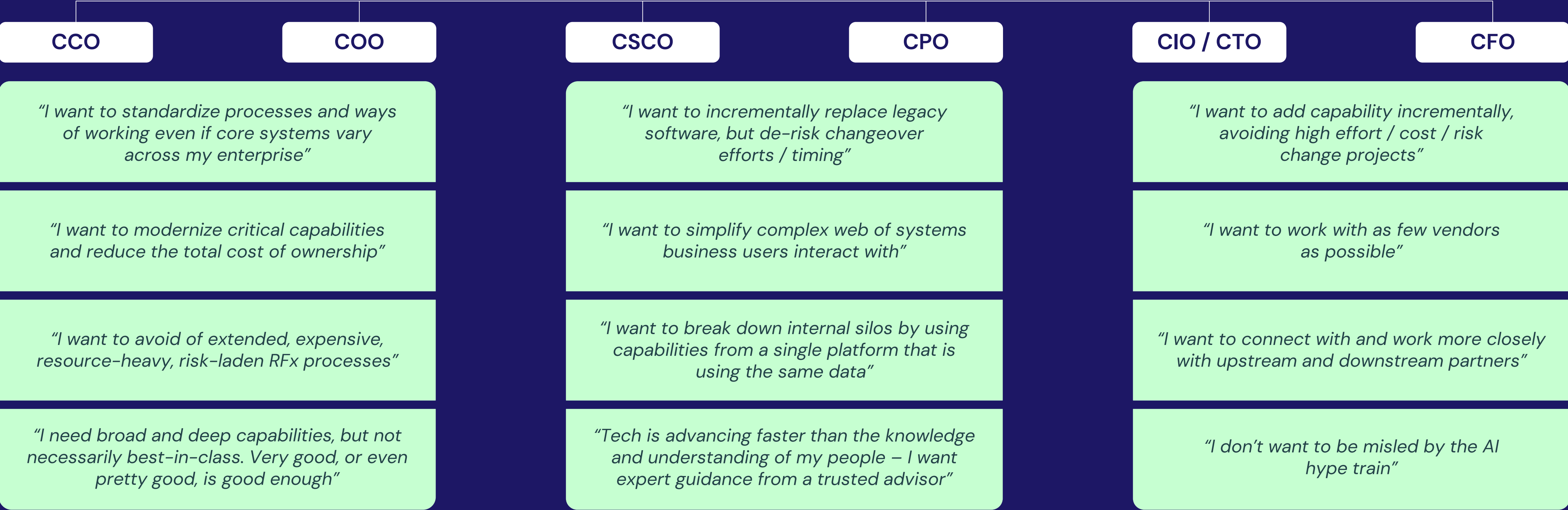
✓

Connecting the world of trade and logistics - digital docs, straight through digital processing

# The increasing complexity of modern supply chains



# Competing wants and needs



**WiseTech perspective**

- ✓ We have broad and deep capabilities that will meet the needs of our customers
- ✓ We understand what is needed to tackle specific problems
- ✓ We will be able to drive customer needs, not react to them
- ✓ We will be able to educate the customer, and not let them choose the wrong path

# Network



## Inventory

Units

▼

## Coverage

Total

▼

## UOM

\$

▼

## Layer

## Graph ID

## Publish Flag

## Record Status

## Location

## Item Group1

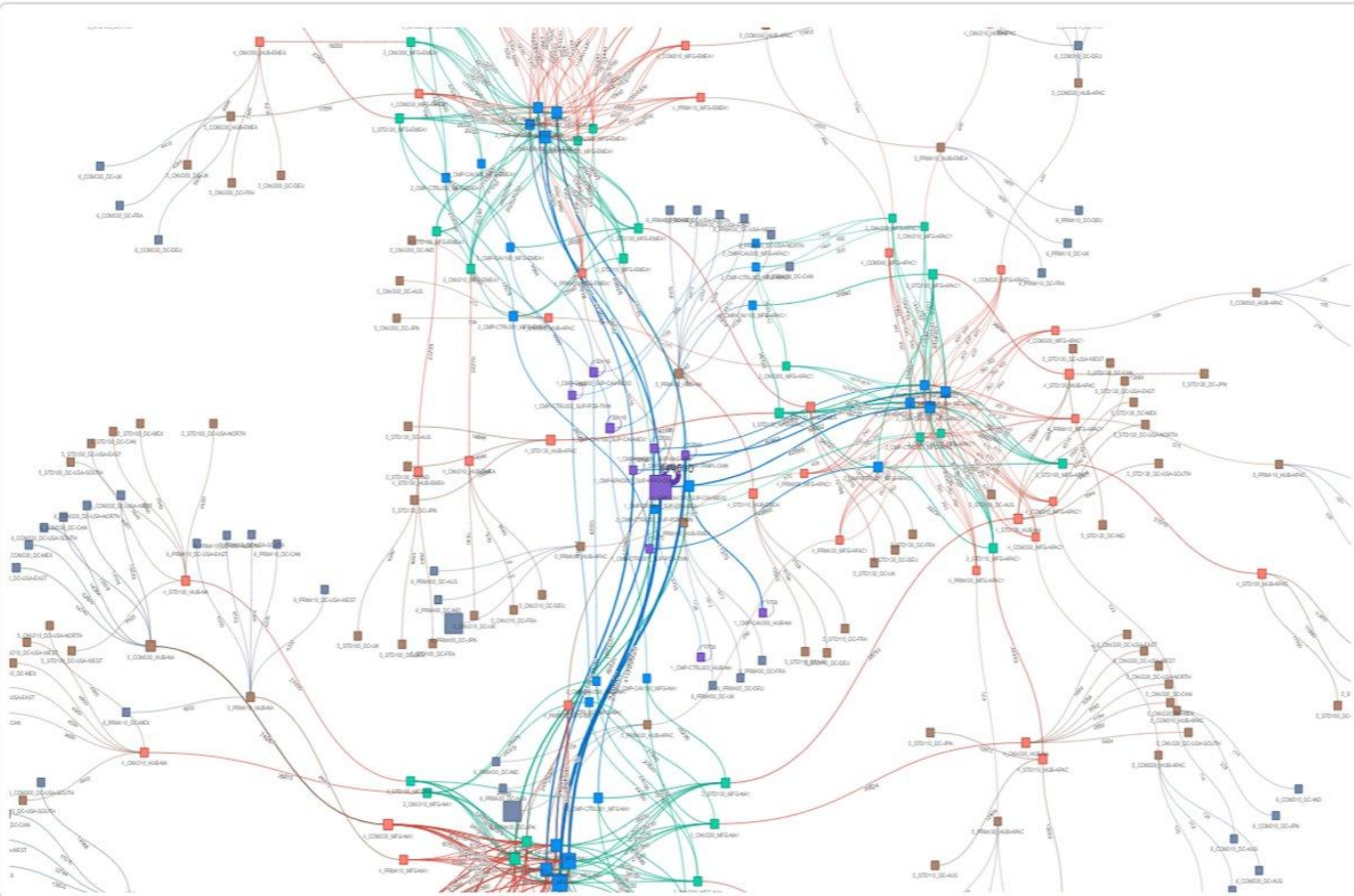
## Item Group2

## Item Group3

## Item Parent

## Item

## SKU



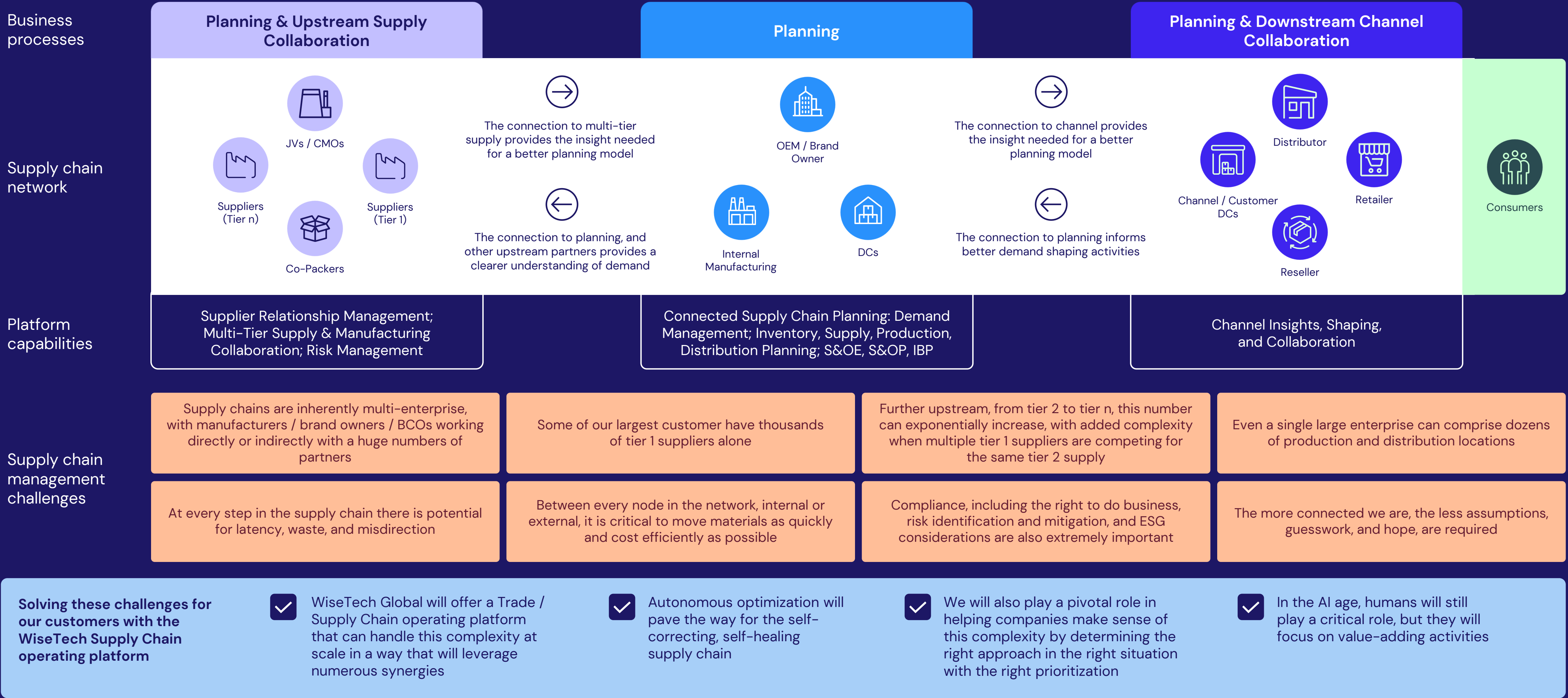
## Network Locations

Location Type	Q	Count
Totals		330
Country DC		192
Manufacturing		78
Regional DC		50
Supplier		10

## Optimal Safety Stock

Location	Q	Safety Stock
Totals		\$110,214,730
DC-AUS - Australia Distribution Center		\$3,711,064
DC-CAN - Canada Distribution Center		\$8,959,423
DC-DEU - Germany Distribution Center		\$6,546,012
DC-FRA - France Distribution Center		\$7,404,968
DC-IND - India Distribution Center		\$3,963,319
DC-JPN - Japan Distribution Center		\$4,233,581
DC-MEX - Mexico Distribution Center		\$11,751,192
DC-UK - UK Distribution Center		\$7,648,305
DC-USA-EAST - USA East Distribution Center		\$10,106,366
DC-USA-NORTH - USA North Distribution Center		\$10,738,862
DC-USA-SOUTH - USA South Distribution Center		\$8,300,391
DC-USA-WEST - USA West Distribution Center		\$8,409,278
HUB-APAC - APAC Regional Hub		\$29,404
HUB-EMEA - EMEA Regional Hub		\$401,654
HUB-NA - North America Regional Hub		\$4,071,138
MEG-APAC1 - Shenzhen Plant		\$1,254,382

# The WiseTech Trade / Supply Chain operating platform



# What is Global Trade Management?

The regulatory environment that exporters and importers face daily

## EXPORTS

- Who are you doing business with?
- Where are you doing business?
- What is my product and can it be exported?
- What is the ultimate end-use of my product

## IMPORTS

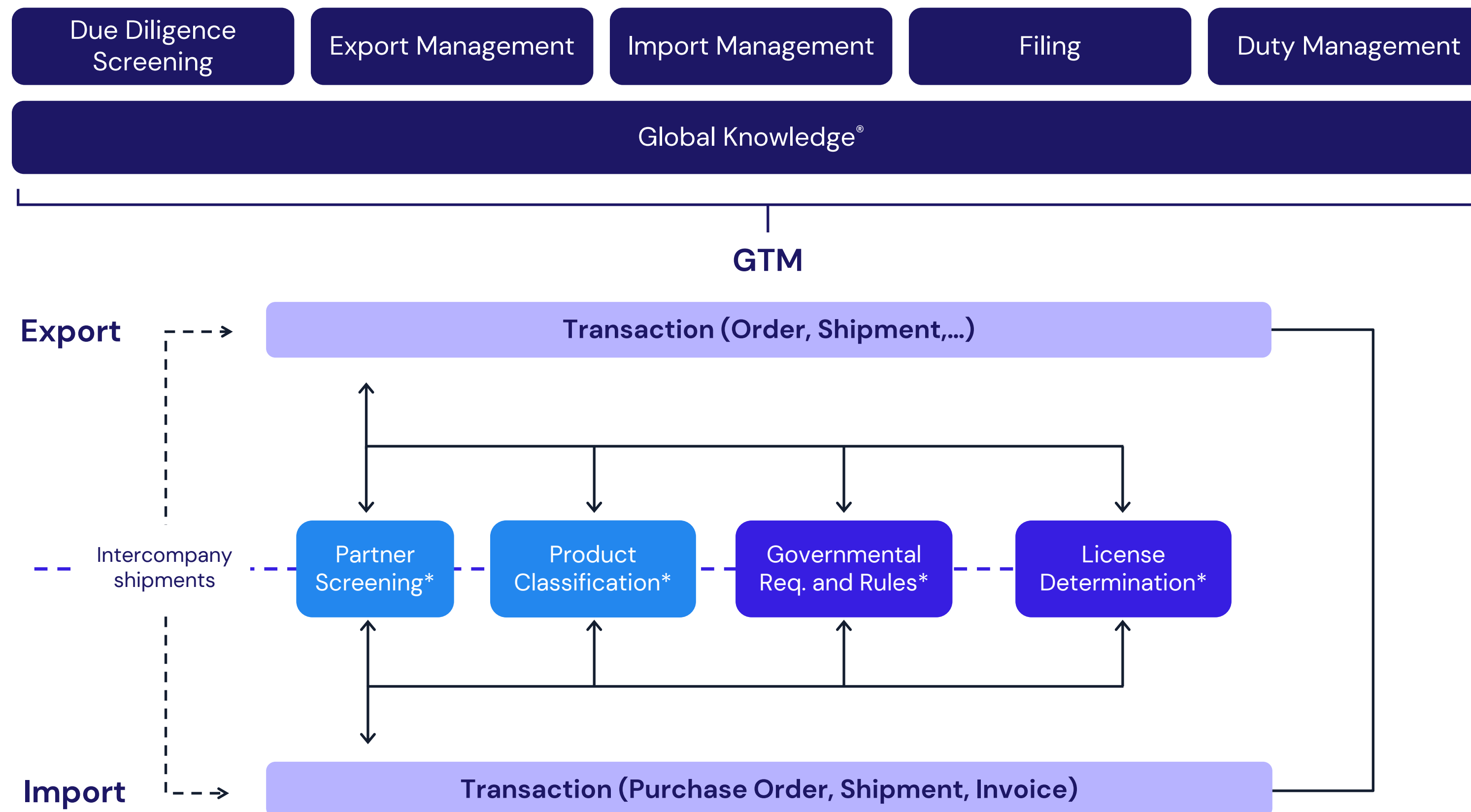
- Who are you doing business with?
- Where are you doing business
- What is my product and can it be imported?
- What duties, taxes and fees are associated with importing my product?

Tariffs, OFAC, BIS, UNSC, FDA, USDA, Interpol,  
EPA, Duties, Fees, (FTA-USMCA), COO, License

# Global Trade Management applications

Solving the complexity through automation

## Intelligent and Unified Applications



\* powered by [Global Knowledge®](#)

- Restricted party screening
- Classification
- Export determination
- Import duty/taxes/fees (landed cost)
- Import government agency requirements (admissibility)
- Documents and reporting
- Full audit capability

# Global Knowledge

Extensive coverage of the ever-evolving Global Trade Compliance world

- **Number of updates in FY25<sup>1</sup>: 73.8 million for country compliance and RPS**
  - 200+ Countries, Territories and Islands for which we have content coverage
  - ~1,000 Restricted Party Lists
- **5.6 million+ product classification records in English and Foreign languages**
  - 2 million+ dutiable products maintained
- **3,000+ Preferential Trade Agreement lanes for which reduced duties are captured and maintained**
  - 230+ FTAs with Rules of Origin content
- **7,500+ Trade Documents for Imports, Exports and FTAs**
- **3,600+ Agencies/authorities are utilized for e2open's country coverage**

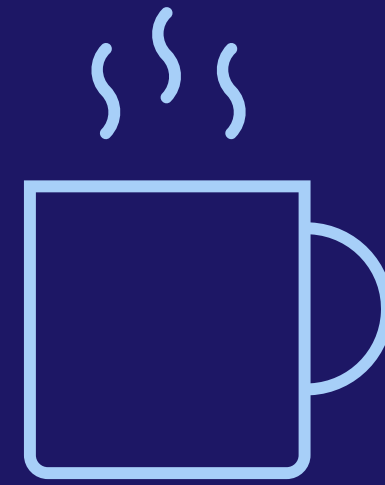
## Content coverage

- Rules of origin
- Export control
- Import control
- Documentation
- Landed cost

<sup>1</sup> Refers to e2open financial year from 1 March 2024 to 28 February 2025.



# Q&A session

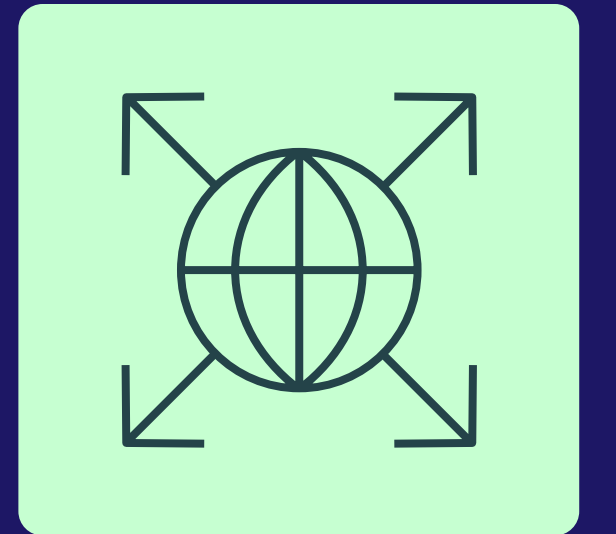


# We're on a break

OUR BROADCAST WILL RECOMMENCE AT ~ 4:45PM

MEET OUR

# Independent Directors





**Andrew Harrison**  
Lead Independent Director  
Chair of Audit & Risk Committee  
Chair of Nomination Committee



**Chris Charlton**  
Independent  
Non-Executive Director



**Sandra Hook**  
Independent Non-Executive Director  
Chair of the People & Remuneration  
Committee



**Rob Castaneda**  
Independent  
Non-Executive Director



**Katrina Johnson**  
Group Company Secretary  
& Head of Regulatory Affairs

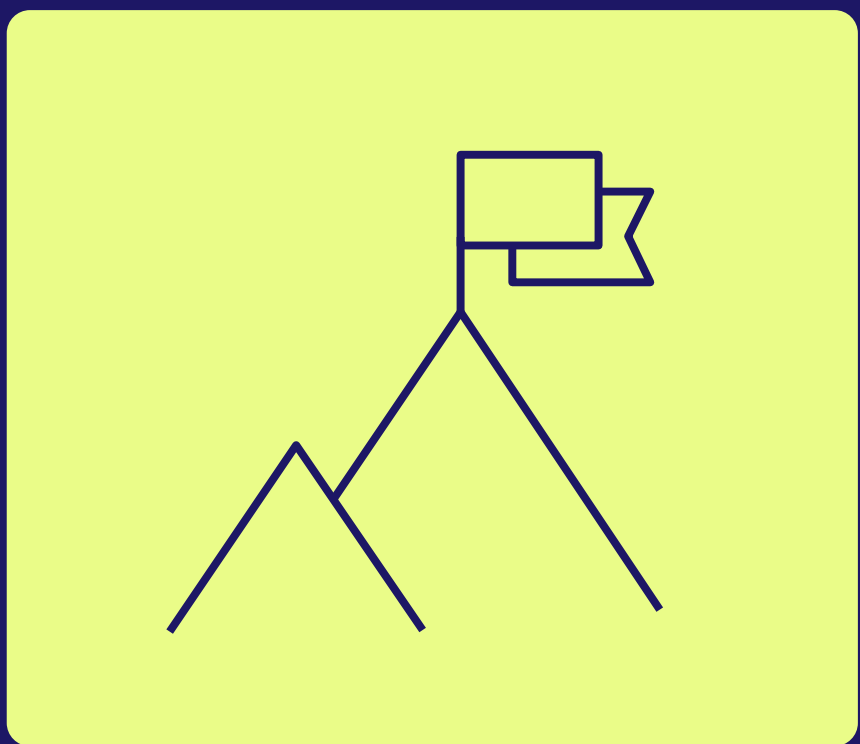
# Closing remarks

RICHARD WHITE



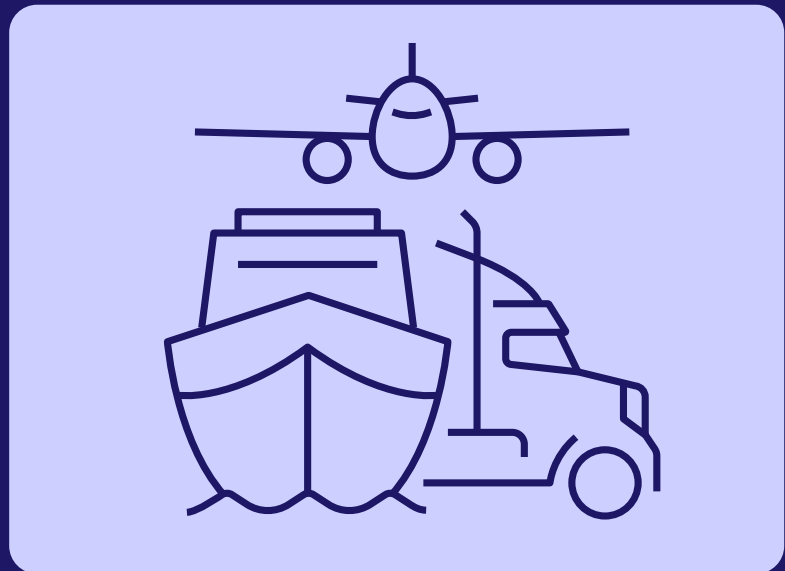
# Closing remarks

ZUBIN APPOO





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Thank you

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[WISETECHGLOBAL.COM](https://www.wisetechglobal.com)

