

Annual General Meeting

22 November 2024



WiseTech Global Limited Board



Richard Dammerly

Independent Chair and Non-Executive Director



Lisa Brock

Independent Non-Executive Director



Charles Gibbon

Independent Non-Executive Director



Maree Isaacs

Executive Director, Co-founder and
Head of License Management



Michael Malone

Independent Non-Executive Director



Fiona Pak-Poy

Independent Non-Executive Director

Virtual meeting platform



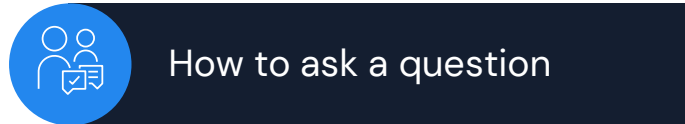
[wisotechglobal.com/investors/shareholder-services/#annual-general-meetings](https://www.wisotechglobal.com/investors/shareholder-services/#annual-general-meetings)



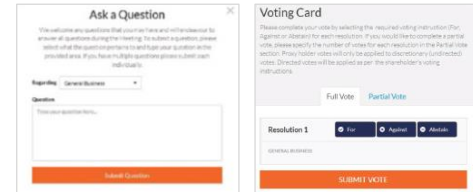
<https://meetings.linkgroup.com/WTC24>



Click '**Get a Voting Card**' button



Click '**Ask a Question**' or '**Audio Question**' button



HELP NUMBER: +61 1800 990 363

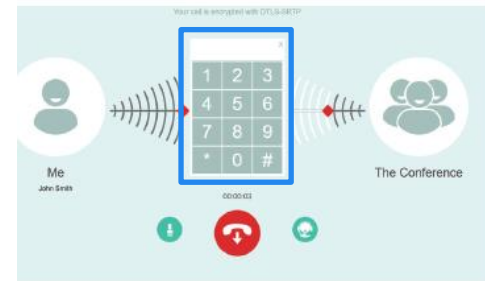
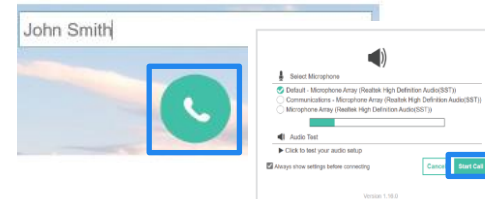
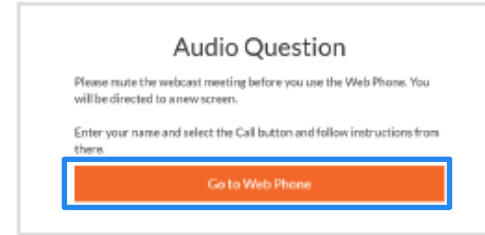
How to ask written questions through the online platform

1. Click '**Ask a Question**' button either at the top or bottom of the webpage
2. Complete the two sections in the 'Ask a Question' box
3. Click '**Submit Question**'. You can view your questions in 'View Questions' section
4. Click '**Submit Another Question**' in 'View Questions' box if you would like to ask another question

The screenshot displays the online platform interface for the 2024 Annual General Meeting. At the top, there is a navigation bar with the LINK Market Services logo, a help number (1800 990 363), and three buttons: 'Ask a Question', 'Get a Voting Card', and 'Exit Meeting'. Below the navigation bar is a video player showing a scene from the meeting, with the text '2024 Annual General Meeting' overlaid. The main content area features two large orange buttons: 'Get a Voting Card' and 'Ask a Question'. To the right of these buttons is a 'Downloads' section with links to 'Speakers Bio's', 'Sustainability Report', 'Notice of meeting', 'Online Guide', and 'Annual Report'. Below the main content area are two panels: 'Ask a Question' and 'View Questions'. The 'Ask a Question' panel includes a dropdown menu for 'Regarding' (set to 'General Business'), a text input field for the question, and a 'Submit Question' button. The 'View Questions' panel shows a submitted question: 'When will the next AGM be held?' with a timestamp of 'Asked at: 7:18AM' and 'Updated at: 7:18AM', and a 'SUBMIT ANOTHER QUESTION' button.

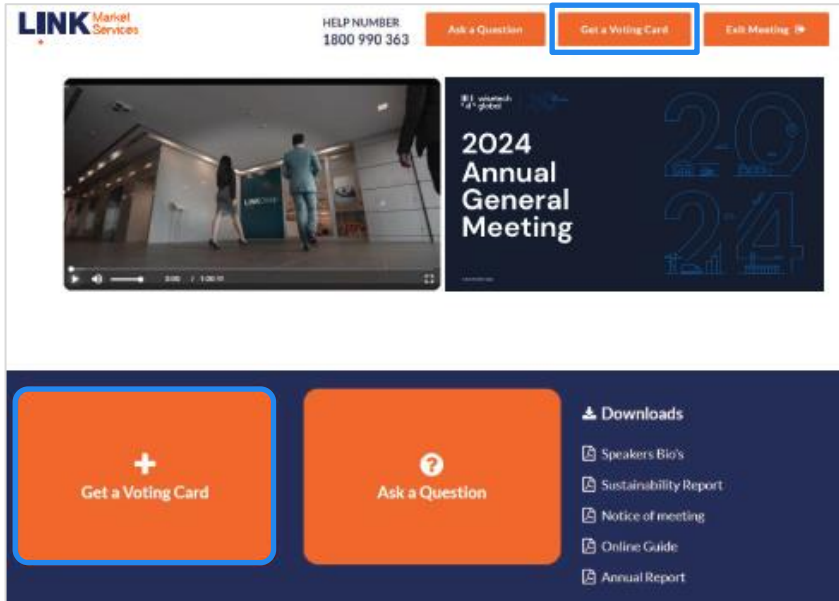
How to ask audio questions

1. Click on 'Go to Web Phone' button.
2. Type in your name and hit the green call button to be in the meeting and listen to proceedings. Select 'Start Call' on the microphone test box
3. When the Chair calls for questions on each resolution, **press *1** on your keypad to notify the operator that you have a question
4. When it is your time to ask your question, the moderator will introduce you to the meeting, your line will be unmuted and you will be prompted to speak

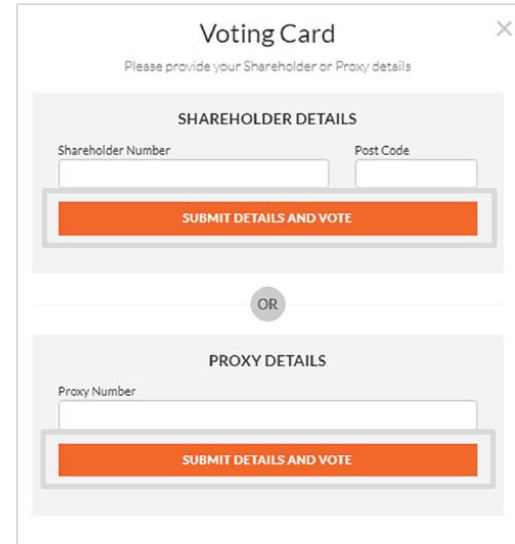


How to vote on items of business by poll

1. Click the '**Get a Voting Card**' button either at the top or bottom of the webpage



2. Enter your Shareholder Number (SRN/HIN) or Proxy Number and click '**Submit Details and Vote**'

A screenshot of the 'Voting Card' form. The form is titled 'Voting Card' and has a close button (X) in the top right corner. Below the title, it says 'Please provide your Shareholder or Proxy details'. There are two main sections: 'SHAREHOLDER DETAILS' and 'PROXY DETAILS'. The 'SHAREHOLDER DETAILS' section has two input fields: 'Shareholder Number' and 'Post Code'. Below these fields is an orange button labeled 'SUBMIT DETAILS AND VOTE'. Below this section is a grey circle with the word 'OR' inside. The 'PROXY DETAILS' section has one input field: 'Proxy Number'. Below this field is another orange button labeled 'SUBMIT DETAILS AND VOTE'.

How to vote on items of business by poll (continued)

3. Select either '**Full Vote**' or '**Partial Vote**'
4. Place your vote by clicking '**For**', '**Against**' or '**Abstain**' voting buttons
5. If you would like to submit a partial vote, ensure you enter the number of votes for any or all resolutions
6. Click '**Submit Vote**' or '**Submit Partial Vote**' button to complete your vote

- You may cast your live vote at any time during the AGM
- You must log on to the online platform to cast the live vote
- Live voting will close approximately five minutes after the close of the AGM

ABC COMPANY PTY LTD X123456789

Voting Card

Please complete your vote by selecting the required voting instruction (For, Against or Abstain) for each resolution. If you would like complete a partial vote, please specify the number of votes for each resolution in the Partial Vote section. Proxy holder votes will only be applied to discretionary (undirected) votes. Directed votes will be applied as per the the Unitholder's voting instructions.

Full Vote **Partial Vote**

Resolution 2B For Against Abstain

RE-ELECTION OF MR. ABC AS A DIRECTOR

Resolution 2C For Against Abstain

RE-ELECTION OF MS XYZ AS A DIRECTOR

Resolution 3 For Against Abstain

INCREASE TO DIRECTORS' MAXIMUM FEE POOL LIMIT

Resolution 4 For Against Abstain

ADOPTION OF REMUNERATION REPORT

SUBMIT VOTE

Agenda

WELCOME &
CHAIR'S ADDRESS



INTERIM CEO'S
ADDRESS



FORMAL
BUSINESS



POLL



Chair's address

RICHARD DAMMERY





Our vision

To be the operating system
for global logistics.



Our mission

To create breakthrough products that
enable and empower those that own and
operate the supply chains of the world.

Interim leadership update



Andrew Cartledge
Interim CEO



Caroline Pham
Interim CFO

Board review update

- The Board appointed Herbert Smith Freehills (HSF) and Seyfarth Shaw LLP to support and advise the Board on its Review
- McGrathNicol was subsequently engaged by HSF to provide forensic accounting services
- The Board is committed to ensuring that it takes the time necessary to conclude the Review appropriately
- Factual inquiries are continuing
- An update was provided to the ASX this morning
- The Board is committed to continuing to evolve its governance processes with the advice and support of HSF and Seyfarth Shaw

Board composition



Lisa Brock

Independent Non-Executive Director

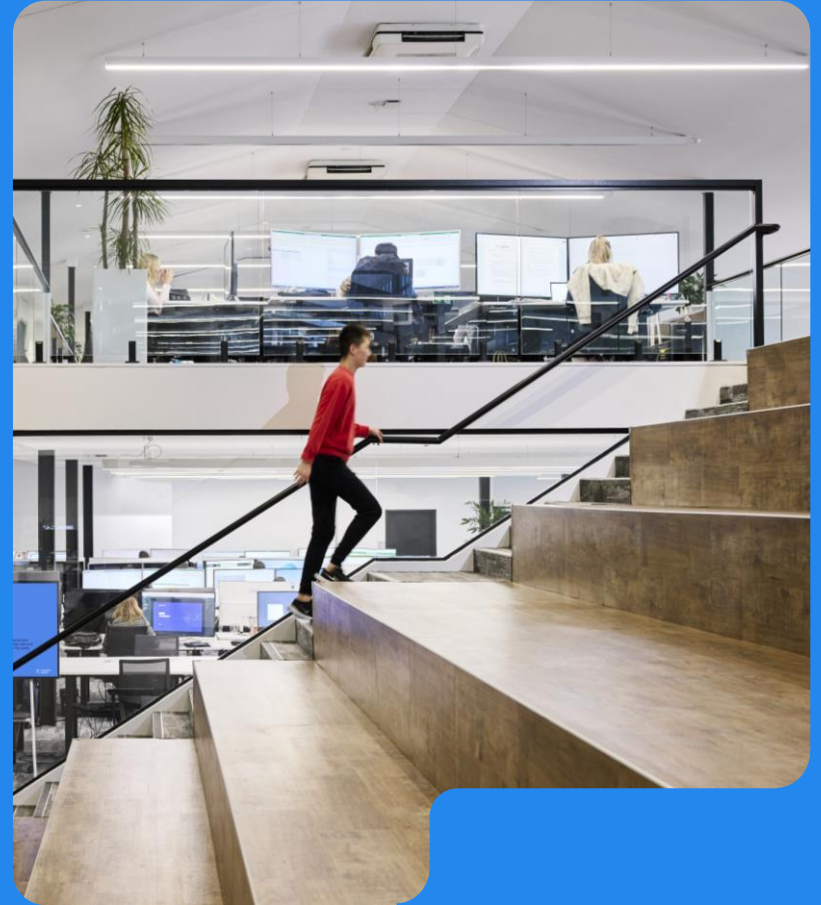


Fiona Pak-Poy

Independent Non-Executive Director

Interim CEO's address

ANDREW CARTLEDGE



||| | wisetech
' il ' global

30 year
anniversary

FY24 highlights

✓ Strong FY24 performance

EBITDA and margin rate above top of the guidance range. 4QFY24 EBITDA margin run rate at 50%

✓ CargoWise LGFF momentum continues

Over 50 LGFFs, with more than 50% of the Top 25 Global Freight Forwarders including Nippon Express

✓ Three breakthrough product releases

Step change in our product offering with the announcement of CargoWise Next, Container Transport Optimization and ComplianceWise

✓ Strong foundation and momentum in place for FY25 and beyond

Three breakthrough product releases



Container Transport
Optimization



ComplianceWise

FY24 – strong financial performance

Delivering on strategy

Total revenue \$1,041.7m

↑ 15% organically¹

(↑ 28% reported)
on FY23

Total revenue growth **\$224.8m**

Recurring revenue **97% (↑ 1pp)**

CargoWise revenue \$880.3m

↑ 19% organically

(↑ 33% reported)
on FY23

Total CargoWise revenue growth **\$220.7m**

CargoWise recurring revenue **98%**

EBITDA \$495.6m

↑ 16% organically

(↑ 28% reported)
on FY23

Organic EBITDA margin **54% (↑ 0.2pp)**

Reported EBITDA margin **48% (↑ 0.4pp)**

Underlying NPAT¹ \$283.5m

↑ 15%

on FY23

Statutory NPAT **\$262.8m (↑ 24%)**

Underlying EPS **85.7cps (↑ 13%)**

Free cash flow \$333.0m

↑ 14%

on FY23

Free cash flow conversion rate **67% (↓ 8pp)**

60% Rule of 40¹

Final dividend 9.2 cps

↑ 10%

on FY23

Fully franked

Payout ratio 20% of Underlying NPAT

FY25 updated guidance

FY25 revenue
A\$1,200m – A\$1,300m
15% – 25% FY25 growth vs. FY24
FY25 EBITDA
A\$600m – A\$660m
21% – 33% FY25 growth vs. FY24
FY25 EBITDA %
50% – 51%
2pp – 3pp FY25 vs. FY24

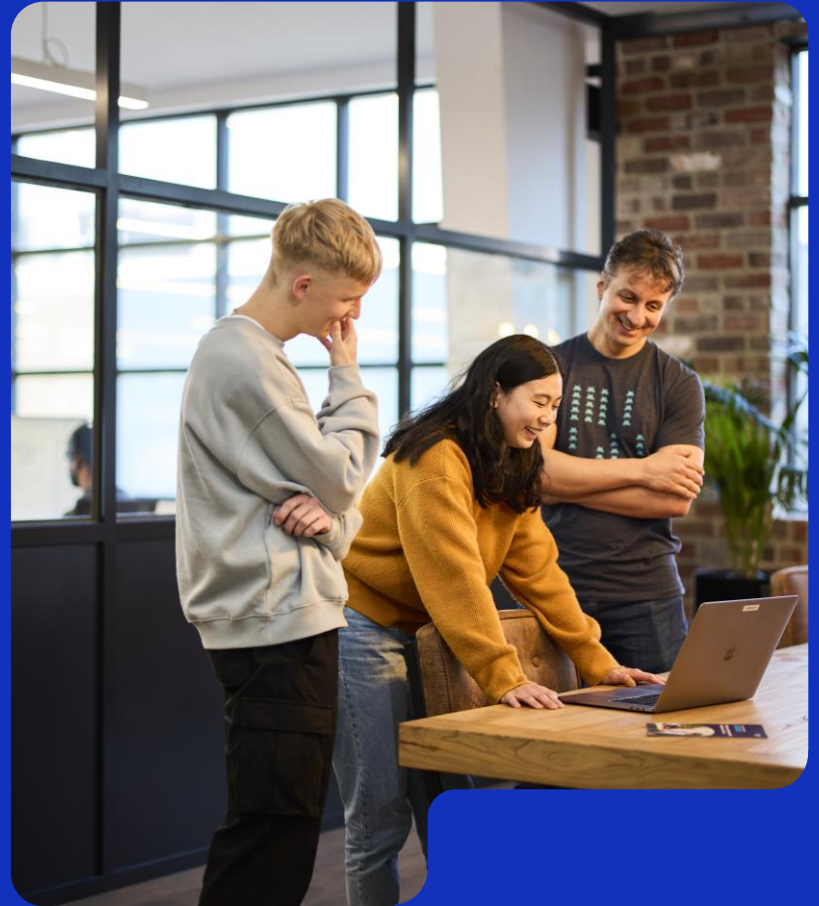
Guidance provided in line with the assumptions in the FY24 Results presentation.

Uncertainty around future economic and industrial production growth.

Prevailing uncertainties relating to sovereign and geopolitical risk may also reduce assumed growth rate.

Founder message

RICHARD WHITE



Formal business





[wisetechglobal.com/investors](https://www.wisetechglobal.com/investors)